

## **Investor Presentation 1Q18 Results**

**May 2018** 



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- Overview
- 1Q18 in review
- Operational Statistics & Financial Highlights
- Healthcare Industry













## **Overview**

#### **BDMS**

#### **Overview**



**45 Hospitals** 



~ 8,000 Beds



10 Centers of Excellence



**BDMS Wellness Clinic** 



12,000+ Doctors 8,000+ Nurses 14,000+ Staffs



Pharmaceutical manufacturer and drug stores

- Established on February 26, 1972
- Top 5 private hospital operators in the world by market capitalization
- Hub-and-Spoke model with an established patient referral system helps create efficiency through scale

	Brand	No. of Hospitals	No. of Beds*
3	Bangkok Hospital	21	3,602
1	Samitivej Hospital	6	1,288
××	Phyathai Hospital	5	1,241
**	Paolo Hospital	6	1,008
ENH HOSPITAL STYCE 1818	BNH Hospital	1	144
R	Royal Hospital	2	130
	Local Hospital	4	546

<sup>\*</sup> Maximum number of beds according to structure of the hospitals





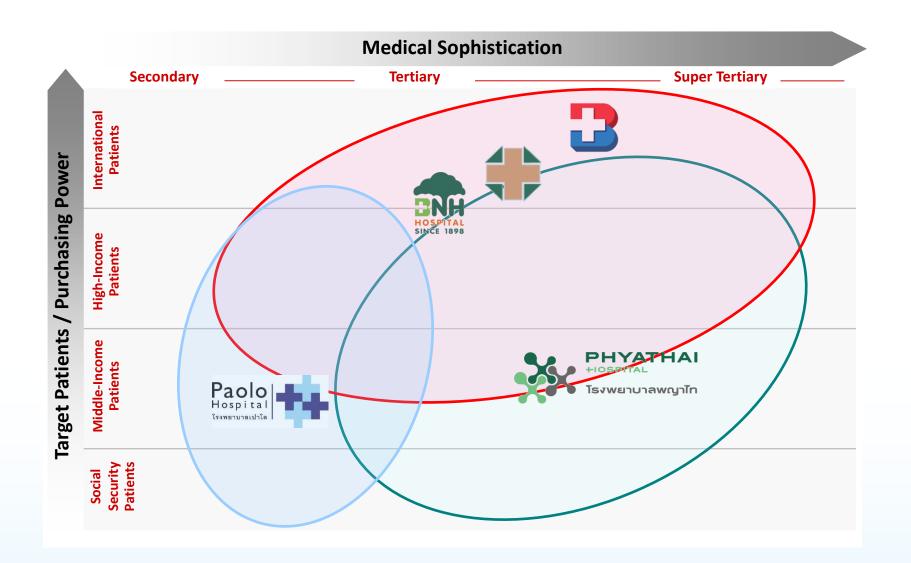








#### **Diversification of Patient Mix**









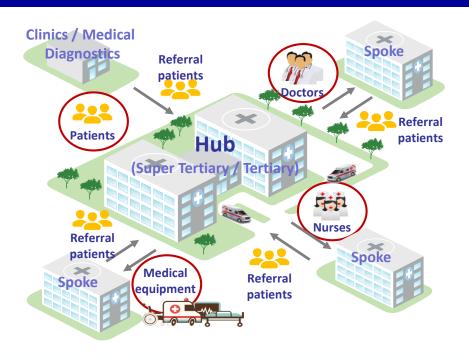






## 'Hub-and-Spoke' Model

#### **Providing a Proven Patient Referral System and Creating Efficiency Through Scale**





- Strong patient referral system within and across each hub and spoke
- 2 Enhances synergies and benefits of scale among hospitals within the group
- 3 Shared supporting services among multiple hubs which enhance efficiency and competitiveness
- Established system provides a platform for future expansion







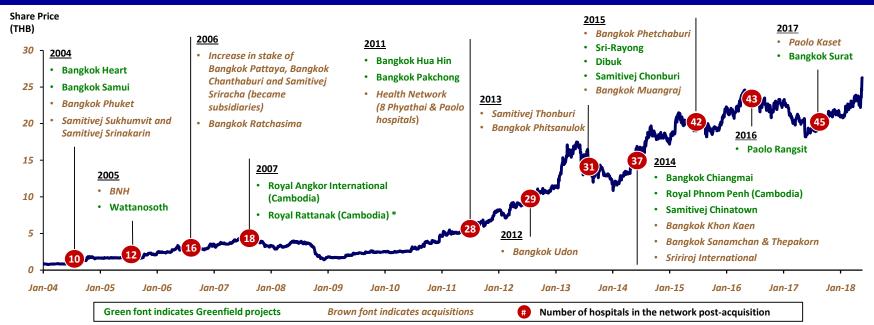






## Successful Track Record of Expansion Through M&A and Greenfield Projects

#### Strong Share Price Performance Backed by a Successful Expansion Track Record



<sup>\*</sup> Transfer of business to our new facility, Royal Phnom Penh

#### Solid Revenue Growth Over the Past Decade (2004-2017 CAGR of 21.7%) with Resilient EBITDA margin



BDMS has developed 14 new hospitals and acquired a total of 30 hospitals to date













## **BDMS Future Plan**

Key Strategies						
	2017	2018	2019	2020		
	<ul><li>45 Hospitals</li></ul>			<ul><li>~ 50 hospitals</li></ul>		
	■ ~8,000 beds			■ ~ 8,500 beds		
Hospitals in Pipeline	<ul><li>✓ Paolo Kaset</li></ul>	<ul> <li>Bangkok Chiangrai (80 beds)</li> <li>Chiva Transitional Care (52 beds)</li> </ul>	O Phoenix Project (175 beds)	<ul> <li>International         Hospital         (100 beds)</li> <li>Jomtien Hospital         (233 beds)</li> </ul>		
	<ul><li>✓ BDMS</li><li>Wellness</li><li>Clinic: 1 Clinic</li></ul>	<ul><li>8 Clinics and partial hotel for Wellness</li></ul>	<ul><li>Full operation for BDMS Wellness Clinic</li></ul>			
Focus on Margin Expansion	<ul> <li>Increase utilization of ramping-up hospitals</li> <li>Improving operational efficiencies</li> <li>Centers of excellence</li> <li>International medical affiliation</li> </ul>					
Long-term Target	<ul> <li>Completed continuum of healthcare</li> <li>Top referral hospitals in Asia Pacific</li> <li>Long term FRITDA margin target of ~ 25%</li> </ul>					







Long-term EBITDA margin target of ~ 25%







## **BDMS Complete Continuum of Healthcare**



#### **Centers of Excellence**



**Super Tertiary Care** 



**Tertiary Care** 

**Secondary Care** 

**Promotive** 

**Preventive** 

**Early Detection** 

**Curative** 

**Transitional** 

Rehabilitative



**BDMS Wellness Clinic** 



**Phoenix Project** 



**Chiva Transitional Care Hospital** 

**Non-Hospital Strategic Investment** 



**Sterile Drug Manufacturer & Distributor** 



**Generic Drug Manufacturer** 



**Drug Store** 







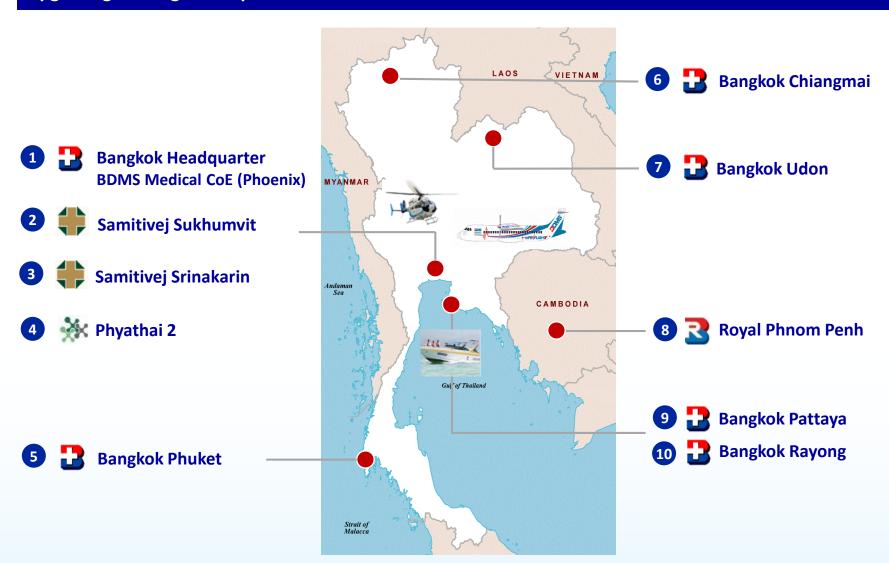






#### **BDMS Centers of Excellence Network**

## Upgrading Existing 10 Hospitals to Become Centers of Excellence with the Focus on International Patients















#### **BDMS Wellness Clinic**

#### A Brand New Wellness Clinic Delivering World-Class Services









- Comprehensive preventative-care center
- Targeting high-end Thai and International customers
- Currently open Regenerative Clinic and Musculokskeletal and Sports Clinic



- 1 Regenerative Clinic
- Musculoskeletal and Sports Clinic
- **3** Cardioscience Clinic
- 4 Neuroscience Clinic
- 5 Digestive Wellness Clinic
- 6 Breast Clinic
- 7 Fertility Clinic
- 8 Dental Clinic





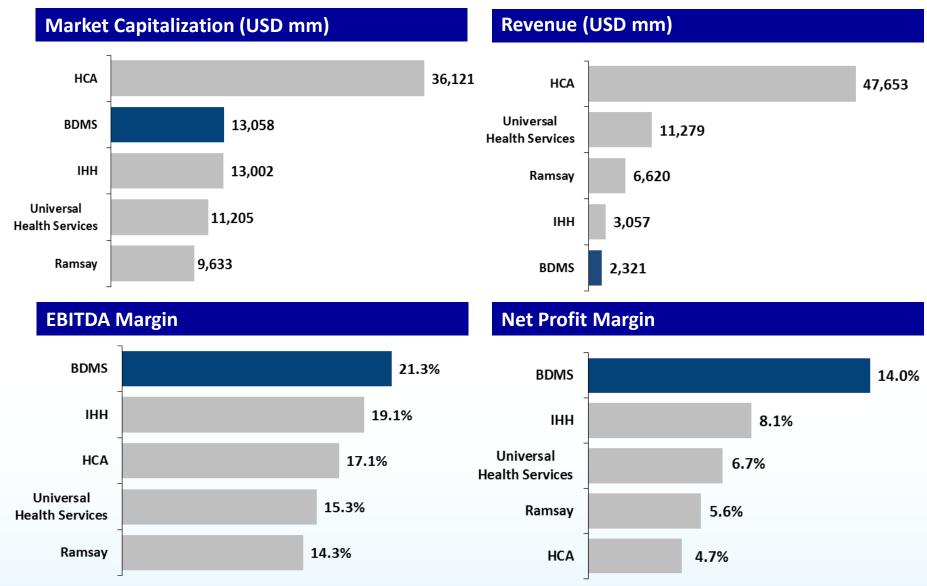








## **Global Hospital Rankings**



Remark: - Market capitalization as of 25 May 2018

- Financial performance for year ended December 2017 except Ramsay for the year ended June 2017













## The Best Managed Healthcare Company in Asia by FinanceAsia





BDMS remains committed to be "Your Trusted Healthcare Network"



BDMS won Best Managed Healthcare Company in Asia from FinanceAsia's 18<sup>th</sup> Annual Best companies in Asia Poll which gathered over 140 responses from fund managers and analysts around the world













## 1Q18 in review

## **Consolidated Financial Summary**

#### **1Q18 Results**

- Operating income of THB 20,029 mm increased 15% yoy mainly from
  - Patient revenue increased 15% yoy attributed to
    - Solid growth from Center of Excellence
    - Increasing in influenza and outbreak
    - Expansion of insurance patients base

1Q18	Gr. (yoy)	% to Revenue
Breakdown by location		
<ul><li>Bangkok &amp; Vicinity</li></ul>	13%	<b>57%</b>
<ul><li>Upcountry</li></ul>	18%	43%
Breakdown by nationality		
<ul><li>Thai</li></ul>	16%	68%
<ul><li>International</li></ul>	12%	32%
Breakdown by type of patients		
<ul><li>Outpatients</li></ul>	11%	45%
Inpatients	19%	55%

Revenue from sales of goods grew 20% yoy from increase in sales of A.N.B. Laboratories, Bangkok Save Drug and The Medicpharma











## **Consolidated Financial Summary**

## 1Q18 Profitability Ratio

(THB mm)	1Q18	1Q17	Gr. (yoy)
EBITDA	4,933	3,790	30%
EBITDA margin	24.6%	21.8%	
EBIT	4,013	2,869	40%
EBIT margin	20.0%	16.5%	
Net profit	2,919	1,974	48%
Net profit margin	14.6%	11.3%	
EPS (THB)	0.19	0.13	48%













#### **BDMS Wellness Clinic**



An Interdisciplinary Team of World Class Physician Collaborate on Each Individual's Health Journey to Develop Personalized Health Optimization Programs















#### **BDMS Health Insurance Network at Money Expo 2018**



























V-Total Care, A Lump Sum Health Insurance from "The Viriyah Insurance": 10% More Coverage at BDMS Network













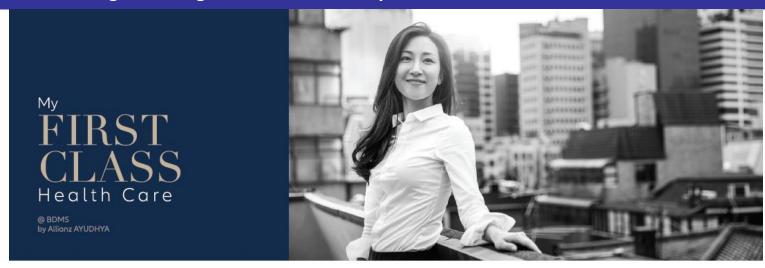








My First Class Healthcare @ BDMS by Allianz Ayudhya: Exclusive Health Insurance at BDMS Network with High Coverage at THB 80 Million per Year



## 1st Class for you by World Class Health Care Service



วงเงินสูงถึง 80 ล้านบาทต่อปี ให้ความคุ้มครองสุขภาพ ในโรงพยาบาลเครือ BDMS

กว่า 45 โรงพยาบาลทั่วประเทศและกัมพชา



ค่าฉีดวัคซีน 50,000 บาท/ปี สัญญาต้องมีผลบังคับต่อเนื่องมามากกว่า 12 เดือน



ค่าตรวจสุขภาพ 15,000 บาท/ปี สัญญาต้องมีผลบังคับต่อเนื่องมามากกว่า 12 เดือน



บริการดูแลคุณตลอดการเจ็บป่วย การบริการดูแลคณยามพักฟื้นที่บ้าน (Nursing care)



สิทธิประโยชน์เหนือระดับสำหรับลูกค้า HEALTH PRESTIGE

ของขวัญวันเกิดสุดพิเศษ และโทรศัพท์หมายเลขพิเศษสำหรับให้บริการด้านกรมธรรม์ของคุณ

















#### Diamond Care from Muang Thai Life Assurance: Exclusive Health Insurance at BDMS Network

## สัญญาเพิ่มเติม การประกันภัยสุขภาพ แบบไดมอนแคร์



#### อายุรับประกัน : 6-60 ปี และให้ความคุ้มครองถึงอายุ 65 ปี

บริษัทฯ จะจ่ายผลประโยชน์สำหรับค่าใช้จ่ายที่จำเป็นและสมควร ซึ่งเกิดขึ้นจากการักษาพยาบาลตามความจำเป็นทางการแพทย์ และมาตรฐานทางการแพทย์ ให้ตามจำนวนเงินที่จ่ายจริง แต่ไม่เกินผลประโยชน์ตามที่ระบุไว้หน้าตารางความคุ้มครอง

ตารางความคุ้มครอง	แผน 1	แผน 2	แผน 3
สัญญาเพิ่มเดิมการประกันสุขภาพ แบบไดมอนแคร์			
คุ้มครองค่ารักษาพยาบาลสูงสุดต่อปี	1,000,000	2,000,000	3,000,000
คุ้มครองค่ารักษาพยาบาลสูงสุดต่อครั้ง	1,000,000	2,000,000	3,000,000
1. ค่าห้อง ค่าอาหาร ค่าบริการพยาบาด			
1.1 ค่าท้องผู้ป่วยปกติสูงสุดต่อวัน (ไม่เกิน 365 วัน ต่อการเข้ารักษาตัว)	8,000	8,000	8,000
<ol> <li>คำห้องผู้ป่วยหนัก ICU (ไม่เก็น 14 วัน ต่อการเข้ารักษาตัว)</li> </ol>	16,000	16,000	16,000
2. ค่ารักษาพยาบาด ค่าบริการทั่วไป	จ่ายตามจริง		
3. ค่าธรรมเนียมแพทย์ผ่าตัด		A IBM IMAN	
4. ค่าแพทย์เยี่ยมไข้ ค่าปรึกษาแพทย์เฉพาะทาง	จ่ายตามจริง สูงสุดไม่เกิน 365 วัน		65 วัน
<ol> <li>ค่ารักษาพยาบาดอุบัติเหตุฉุกเฉิน</li> </ol>		จ่ายตามจริง	

#### การกำหนดสิทธิประโยชน์ในการเข้ารับการรักษาพยาบาลที่บริษัทฯ กำหนด

เป็นที่ตกลงว่าการรักษาพยาบาลใดๆ ที่ได้รับความคุ้มครองภายใต้ข้อตกลงความคุ้มครองคำรักษาพยาบาลแบบผู้ป่วยในการบาดเจ็บหรือ การเจ็บป่วยของสัญญาเพิ่มเติมนี้ จะได้รับความคุ้มครองก็ต่อเมื่อผู้เอาประกันภัยเข้ารับการรักษาพยาบาลในโรงพยาบาลซึ่งตั้งอยู่ใน ประเทศไทย ดังรายชื่อต่อไปนี้

- 1. โรงพยาบาลกรุงเทพและเครือข่าย
- โรงพยาบาลปี เอ็น เอช
- 5. โรงพยาบาลพญาไทและเครือข่าย

- 2. โรงพยาบาลสมิติเวชและเครือข่าย
- 4. โรงพยาบาลเปาโลและเครือข่าย

ทั้งนี้ การเข้ารับการรักษาพยาบาดในโรงพยาบาดอื่นนอกเหนือจากที่ระบุชื่อไว้นั้น จะได้รับความคุ้มครองตามสัญญาเพิ่มเติม<mark>นั้นเฉพาะ</mark>กรณี การเข้ารักษาพยาบาลแบบฉูกเฉิน ตามความจำเป็นทางการแพทย์เพื่อความบ่ลอดภัยของชีวิตและร่างกายของผู้เอาปร<mark>ะกันภัย ทั้งนี้ <u>บริษัทฯ จะ</u></mark> <u>ให้ความคุ้มครองเฉพาะค่าใช้จ่ายในการรักษาพยาบาลที่เกิดขึ้นตามความจำเป็น ทางการแพทย์ไม่เกิน 72 ชั่วโมง</u> นับตั้<mark>งแต่ผู้เ</mark>อาประกันภัย เข้ารับบริการทางการแพทย์เท่านั้น









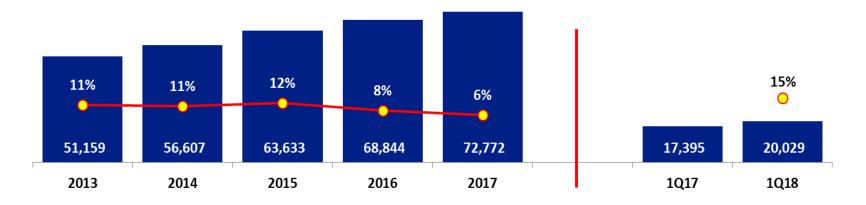




# Operational Statistics & Financial Highlights

#### **Operating Income Trend**

(THB mm)



#### **Commentary**

- 1Q18 Operating income increased by 15% yoy mainly from
  - Patient revenue increased 15% yoy, attributed to
    - Solid growth from Center of Excellence
    - Increasing in influenza and outbreak
    - Expansion of insurance patients base
  - Revenue from sales of goods grew 20% yoy from increase in sales of A.N.B. Laboratories, Bangkok Save Drug and The Medicpharma

Remark:- Operating income is calculated from hospital revenue + revenue from sales of goods and food + other income









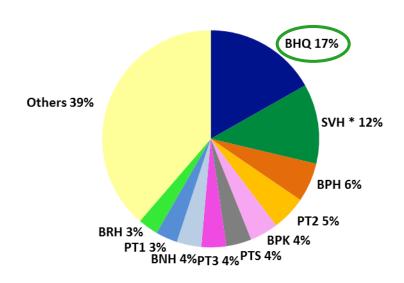


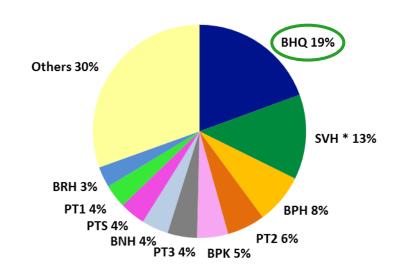


## **Diversified Sources of Revenues and Profitability**

#### **Operating Income Contribution in 1Q18**

#### **Total EBITDA Contribution in 1Q18**





#### **Commentary**

- In 1Q18, top 5 hospitals contributed 44% of total revenues and 51% of total EBITDA
- Key hospitals that drive revenue growth were BRH (+22%), PT2 (+18%), PTS (+17%), PT3 (+17%), SSH (+17%), SVH (+15%) and PLP (+15% yoy)

Remark: - Operating income is calculated from hospital revenue + revenue from sales of goods and food + other income

- EBITDA is calculated from revenue from hospital operations + revenue from F&B + other income cost from hospital operations SG&A expenses
- Hospital abbreviation shown on Appendix 1









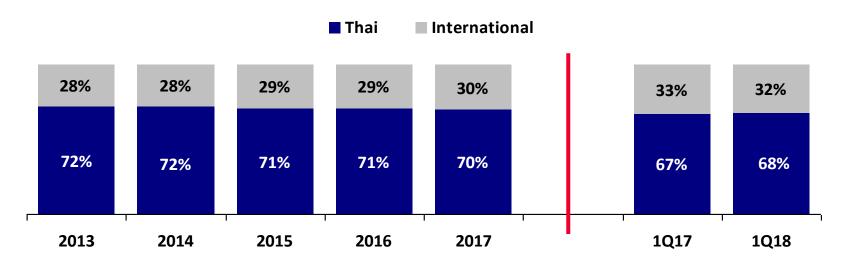




<sup>\*</sup> SVH also included SNH performance

#### Thai and International Patients

#### **Revenue Contribution by Nationality**



#### **Commentary**

- 1Q18 revenues from Thai patients grew 16% yoy while international patients grew 12% yoy
  - Top 5 international patient revenues are from Japan, China, UK, Germany and Myanmar which contribute 2.2%, 1.9%, 1.7%, 1.7% and 1.5% of total patient revenues respectively
  - Key growth for International patient revenues are Kuwait (+128%), China (+44%) and Cambodia (+21% yoy)







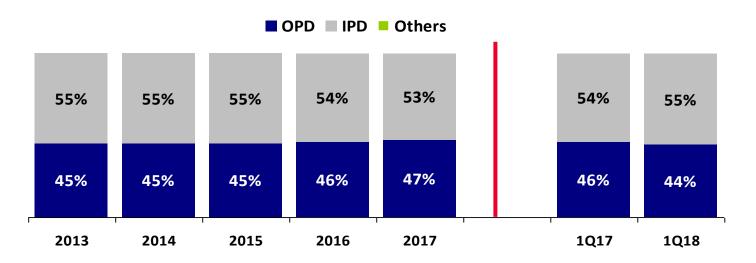




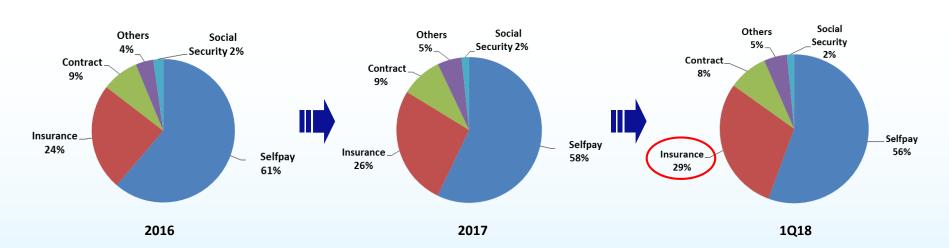


#### **Patient Mix**

#### **Revenue Breakdown by Patient Types**



## Patient Revenue by Payor: Increasing Insurance Portion









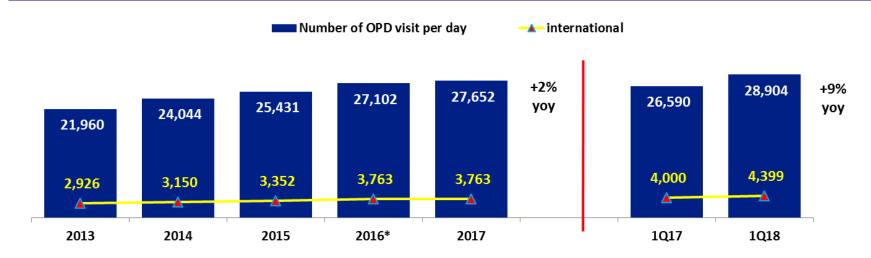




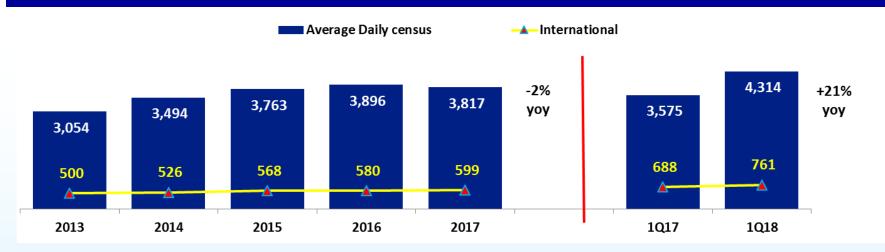


#### **Patient Volume**

#### **Number of OPD Visits per Day**



#### **Average Daily Census (ADC)**



Remarks: - Including social security







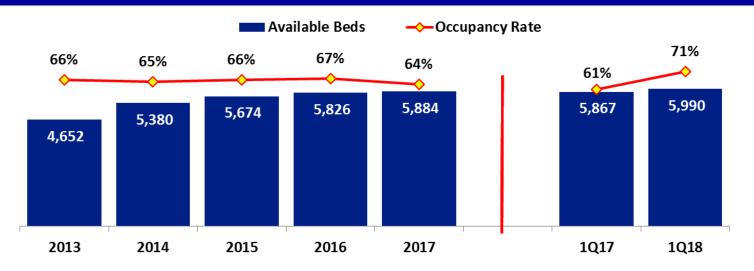




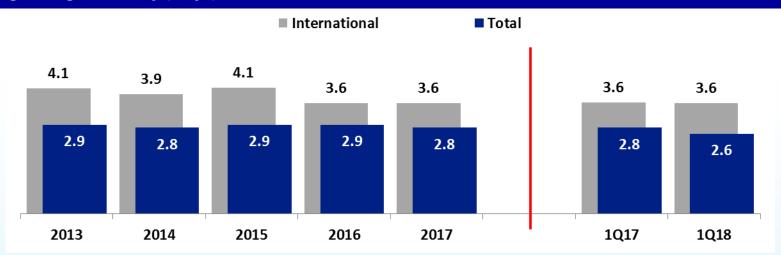


#### **Utilization of Beds**

#### **Occupancy Rate Based on Available Beds**



#### **Average Length of Stay (days)**



Remarks:- Including social security patients







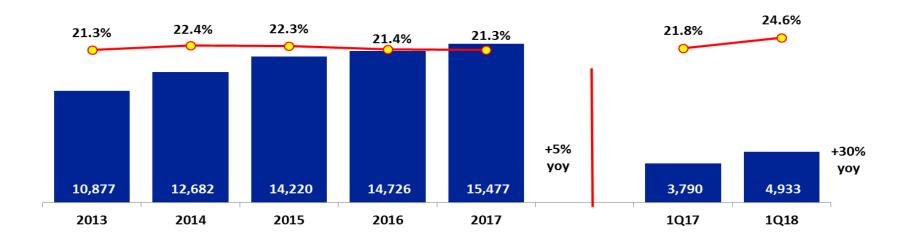




## **Profitability Trend**

#### **EBITDA & EBITDA Margin**

(THB mm)



## EBIT & EBIT Margin (THB mm)











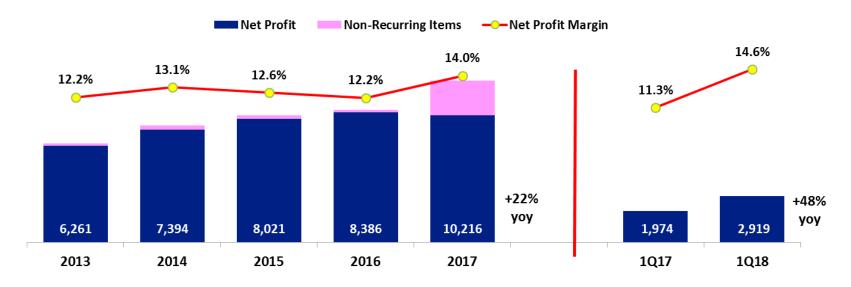




## **Profitability Trend**

#### **Net Profit & Net Profit Margin**

(THB mm)



#### **Commentary**

- In 1Q18, Net profit were THB 2,919 million with net profit margin increased to 14.6%. The outstanding performance was mainly from
  - Strong revenue growth
  - Continued cost containment measures
  - Decrease in finance expenses







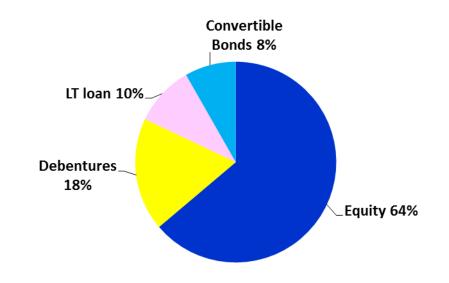




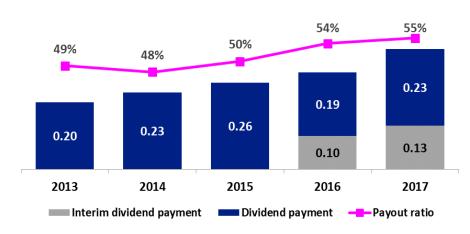


## **Capital Management**

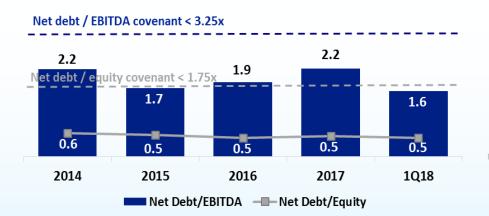
#### **Capital Structure as of March 2018**



#### **Dividend Payment & Payout Ratio**



#### **Gearing Ratios: Well Within Covenants**



#### **Interest Coverage**















## **Healthcare Industry**

## **Key Trend for Thai Healthcare Industry**

Supportive
Demographic and
Economic Trends

- Aging demographics and rising income will drive demand for Thai healthcare
- Thai healthcare spending is expected to grow 5-6% p.a. in the next 3 years \*

Changing
Behavior and
Opportunities

- Increase health conscious and greater affordability driven a growing demand on preventive care
- Thailand's attractiveness as travel destination, convenient infrastructure
   & facility and value for money help support medical tourism

Favorable Government Policies

- Expanding visa for medical tourist from CLMV and China to 90 days
- Thai Government recently approved tax break on premiums paid for health insurance. This should benefit private hospitals as it could boost healthcare demand

**Health Tech** 

- Mobile health apps would increase health conscious and preventive care
- Support existing healthcare service rather than replacement
- Mostly in searching for doctor and personal health information

\* Source: EIC SCB









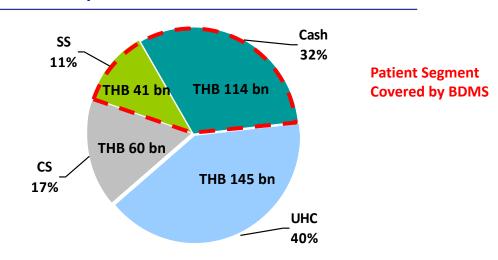




## **Thailand Healthcare Coverage**

#### **Healthcare Segments in Thailand**

## Total Expenditure for 2014: THB 360 bn\*



<sup>\*</sup> Excluding general government expenditure on healthcare Source: SSO, NHSO, WHO, BOT, Phatra Securities estimates

Universal Healthcare Coverage (UHC)	A welfare program for Thai people to receive medical coverage for IPD and OPD care at registered facilities
Civil Servant (CS)	A welfare program provided to employees of governments and state-owned enterprises
Social Security Scheme (SS)	Minimum requirement of healthcare provided to employees of private companies
Private Healthcare (Cash)	Proportion of Thai population not covered or choose not to use public healthcare schemes (UHC, CS and SS), though may have private insurance coverage













### **Thailand Healthcare Demand & Supply**

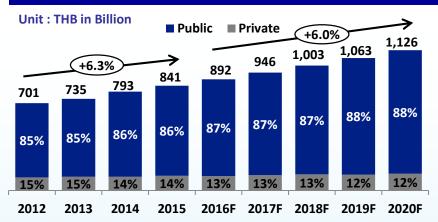
#### **Healthcare Supply in Thailand (2014)**

	# of Hospitals	# of Beds
Private	329	34,567
Public	1,019	120,322
Total	1,348	154,889

(Number per 10,000 population)	Thailand	Global
Doctor	4	14
Nurse	21	30
Bed	21	26

Source: WHO, Department of Health Service Support, Bureau of Policy and Strategy

## **Increasing Healthcare Expenditures in Thailand**



Source: EIC SCB and WHO







#### **BDMS Market Coverage (2014)**

	Total Private Beds	BDMS Registered Beds	Market Share
Bangkok	14,339	2,571	18%
Central	10,654	1,890	17%
South	2,467	601	24%
Northeast	2,904	337	12%
North	4,128	194	5%
Total	34,492	5,593	16%

Source: WHO and Department of Health Service Support

#### **Low Healthcare Penetration**

% of Healthcare expenditure to GDP



Source: WHO (2015)



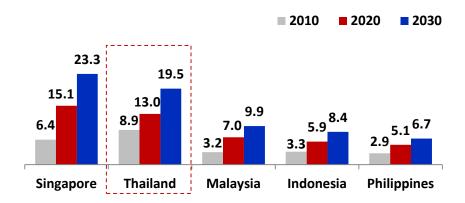




## **Increasing Healthcare Demand**

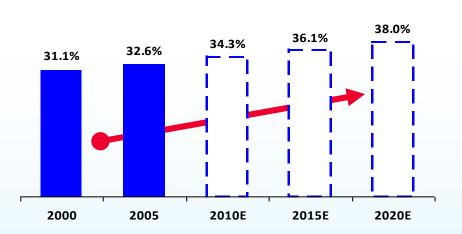
#### **Population Growth and Aging Profile**

Percentage of population above 65 years (%)



Source: UN Population Database: 2015

#### **Urbanization**



Sources: NESDB, Health & Welfare Surveys, National Statistics Office (Data related to

รงพยาบาลกรงเทพ

BANGKOK HOSPITAL

Thailand)

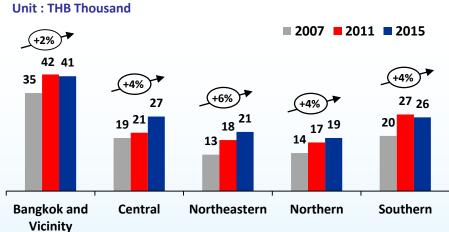
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## BNH HOSPITAL ISOMETURA ISO

#### **Commentary**

- Aging population will have great implications on both healthcare costs as well as its capacity to serve demand. In addition, aging population also means a strain on healthcare capacity if it fails to catch up well with increasing demand
- Increasing degree of urbanization is expected over time from 31.1% in 2008 to 38.0% in 2020
- The trend has also been the same for overall South East Asia countries where rapid urbanization is expected from 36.7% in 2000 to 50.6% in 2025

#### **Rising Monthly Income per Capita**



Source: NSO

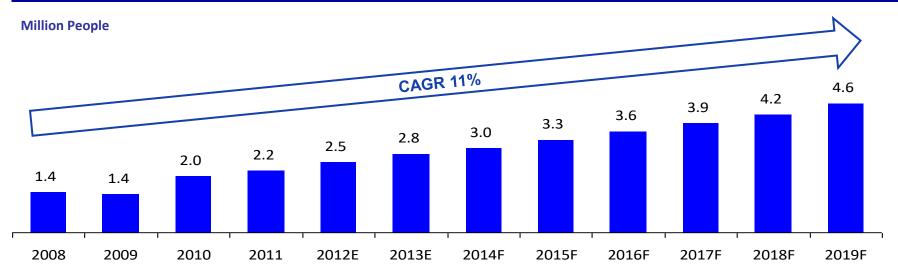






## **Medical Tourism**

#### **Increasing trend of international patient visits**



Source: EIC, SCB and Ministry of Commerce

#### **Medical Tourism as a Rising Phenomenon**

Procedures ( In USD)	USA	Singapore	Thailand	Malaysia	India
Heart Bypass	123,000	17,200	15,000	12,100	7,900
Heart Valve Replacement	170,000	16,900	17,200	13,500	9,500
Knee Replacement	35,000	16,000	14,000	7,700	6,600
Spinal Fusion	110,000	12,800	9,500	6,000	10,300
IVF Treatment	12,400	14,900	4,100	6,900	2,500













## **Sustainability Development**

#### **Your Trusted Healthcare Network**

**Good Corporate** Governance

**Practiced good Corporate Governance to ensure** long-term growth and sustainability









**Employee Well-Being and Human Rights** 

Fully committed to support diversity and human rights in term of gender and cultural differences



**Environmental Friendly** 

**Encouraged reductions of energy use without** reducing the quality of care and raised awareness on efficient energy consumption



Social and Community **Development** 

**Encouraged donation of medical supplies and** equipment to unfortunate person

Provided health check-up to promote health and well-being of communities











## **Appendix**

		% of Shareholding
1	Mr. Prasert Prasarttong-Osoth, M.D. and family	23.3%
2	Mr. Wichai Thongtang and family	7.5%
3	Bangkok Airways*	7.3%
4	The Viriyah Insurance Co., Ltd.	6.1%
5	Thai NVDR Co., Ltd.	5.3%
6	Social Security Office	4.1%
7	Mr. Chirotchana Suchato, M.D. and family	2.6%
8	Ladpli family**	2.3%
9	Mr. Chuladej Yossundharakul, M.D. and family	1.9%
10	The Bank of New York Mellon	1.7%
	Total	62.1%

Source: Summary of the information from Thailand Securities Depository Company Limited (TSD)

<sup>\*\*</sup> Consisted of Miss Napamas Ladpli, Mrs. Atinuch Malakul Na Ayudhaya and Mr. Parameth Ladpli













<sup>\*</sup> Consisted of Bangkok Airways PCL and Bangkok Airways Holding Co., Ltd

## **Medical Cooperation**

#### **International and Local Partnership**

Cancer



Sister Institute with MD Anderson on cancer

Occupational health, Pediatrics, Rehabilitation and Informatics



Collaboration with Oregon Health and Science
 University on occupational health, pediatrics,
 rehabilitation, clinical simulation and informatics

Trauma and Orthopedics



 Collaboration with Missouri Orthopaedic Institute, University of Missouri Health Care in education, training and research



 Collaboration with Hannover Medical School for education and research on trauma and orthopedics



 Collaboration with Stanford University for knowledge sharing on orthopedics













## **Medical Cooperation**

#### **International and Local Partnership**

**Neuroscience** 



Research collaboration with Department of **Neurosurgery, Cedars-Sinai on the TRFS laser** device for brain tumor surgery

Collaboration with Black Brain Health Center of Dr. Keith L. Black, one of the world leading neurosurgeons

**Gastrointestinal** 



Collaboration with Sano Hospital on **Gastrointestinal Medicine** 

**Others** 



**Collaboration with Nagoya University for** education, medical treatment assistance and patient referral







**Collaboration with local institutions** 













#### **Investments**

#### **Investments in Other Hospitals : - Listed Companies**

- Ramkhamhaeng Hospital PCL (RAM) 38.24%
- Bumrungrad Hospital PCL (BH) 20.50%

## Non- Hospital Strategic Investments \*

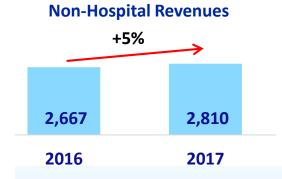
#### **Pharmaceutical Business**

٠	A.N.B. Laboratories	100%	Sterile pharmaceutical product manufacturer & distributor
•	Save Drug Center	100%	Drugstore
•	The Medicpharma	87%	Generic pharmaceutical product manufacturer
•	General Hospital Products PCL	46%	Sterile pharmaceutical product manufacturer

#### **Other Complimentary Business**

	National Healthcare Systems	100%	Central lab, central supply chain, procurement & other shared services
•	<b>Greenline Synergy</b>	100%	Shared IT services
•	Bangkok Premier Life Insurance Broker	100%	Health & life insurance broker
•	Bangkok Helicopter Services	100%	Transportation of patients via helicopter services

THB mm



<sup>\*</sup> Not included all BDMS' investments













## For More Information:- www.bangkokhospital.com

Group 1 (Bangkok&West&Cambodia)	Ownership	No. of Beds	Group 4 (North&Northeast)	<u>Ownership</u>	No. of Beds
1. Bangkok Hospital	100%	373	26. Bangkok Udon (BUD)	100%	120
2. Bangkok Heart Hospital ├─ (BHQ)	100%	97	27. Bangkok Phitsanulok (BPL)	100%	195
3. Wattanosoth Hospital J	100%	48	28. Bangkok Khon Kaen (BKN)	100%	140
4. Bangkok Huahin (BHN)	100% 🥝	64	Group 5		
5. Bangkok Sanamchan (BSN)	100%	210	29. Phyathai 1 (PT1)	100%	224
6. Thepakorn (TPK)	44.5%	100	30. Phyathai 2 (PT2)	99.2%	260
7. Bangkok Phetchaburi (BPR)	100%	255	31. Phyathai 3 (PT3)	98.2%	267
8. Bangkok Muangraj (BMR)	100%	142	32. Phyathai Sriracha (PTS)	75.1%	350
9. Royal Phnom Penh (RPH)	100% 🥝	100	33. Phyathai Nawamin (PTN)	99.8%	140
10. Royal Angkor International (RAH)	80.0%	30	34. Paolo Paholyothin (PLP)	100%	267
Group 2			35. Paolo Samutprakarn(PLS)	93.6%	200
11. Samitivej Sukhumvit (SVH)	95.8%	275	36. Paolo Chokchai 4 (PLC)	85.7%	169
12. Samitivej Srinakarin (SNH)	95.8%	400	37. Paolo Rangsit (PLR)	100%	150
13. Samitivej Sriracha (SSH)	70.1%	184	38. Paolo Kaset (PLK)	100%	162
14. Samitivej Thonburi (STH)	63.5%	150	39. Paolo Phrapradaeng (PLD)	84.0%	60
15. Samitivej Chonburi (SCH)	100%	220	Group 6 (South)		
16. Samitivej Chinatown (SCT)	100% 🥝	59	40. Bangkok Phuket (BPK)	99.7%	266
17. BNH Hospital (BNH)	91.5% 🥝	144	41. Siriroj International (SIH)	100%	
Group 3 (East)			42. Dibuk (DBK)	99.7%	100
18. Bangkok Pattaya (BPH)	97.3%	400	43. Bangkok Hat Yai (BHH)	98.8%	200
19. Bangkok Rayong (BRH)	100%	220	44. Bangkok Samui (BSH)	100%	52
20. Bangkok Chanthaburi (BCH)	99.7%	170	45. Bangkok Surat (BSR)	100%	150
21. Bangkok Trat (BTH)	99.8%	114	Group 7: Non-Hospital		
22. Sri Rayong (SRH)	100%	195	National Healthcare System	100%	
Group 4 (North&Northeast)			2. Bio Molecular Laboratories	95.0%	
23. Bangkok Chiangmai (BCM)	100%	175	3. The Medicpharma	87.1%	
24. Bangkok Ratchasima (BKH)	91.4%	180	4. A.N.B Laboratories	100%	
25. Bangkok Pakchong (BHP)	91.4%	31	5. Save Drug Center	100%	
Domarky Number of hade is structured had			6. General Hospital Products	45.8%	

Remark:- Number of beds is structured beds











