

Investor Newsletter

ISSUE 2/2010

JUNE 2010

1010 Performance Highlights

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IQ10

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During IQ10, the Company and its subsidiaries recorded a consolidated net profit of Baht 754 million; an increase of Baht 300 million, or 66% yoy from IQ09. The summarized IQ10 consolidated performance is as follows:-

- Total operating income for IQ10 were
 Baht 6,097 million, an increase of Baht 712
 million or 13% from IQ09 due mainly to
 the growth in revenue from international
 patients which, during this quarter, grew
 - 20% yoy while Thai patients grew 7% yoy resulting in revenue proportion between Thai and international patients to be approximately 58%:42% in 1Q10. From type of patients, inpatient revenues grew by 15% yoy while the outpatient revenues increased by 10% yoy.
- The Company and its subsidiaries reported cost of hospital operations of Baht 3,324 million in IQ10, an increase by 9% yoy. Since the revenue from hospital operations grew at the faster pace than cost of hospital operations, the gross margin increased from 42.7% in IQ09 to 44.6% in IQ10.
- The administrative and management benefit expenses were Baht 1,124 million in 1Q10, an increase by 3% yoy. However, administrative expenses grew at the slower pace than revenue from hospital operations as a result of the continued cost containment measures including optimizing labor productivity and maximizing synergy benefits among network of hospitals. EBITDA, therefore, increased from Baht 1,249 million in 1Q09 to Baht 1,649 million in 1Q10, grew by 32% yoy. While the EBITDA margin increased from 23.2% in 1Q09 to 27.0% in 1Q10.













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The depreciation and amortization expenses were Baht 532 million in IQ10, a decrease by 6% yoy due mainly to the change in estimated useful lives for partial buildings from 20 years and 50 years to 40 years to reflect the actual remaining useful lives since October 2009.

- Interest income was Baht 13 million, increased by 443% yoy as a result of an increase in short-term investments.
 - Share of income from investments in associated companies was Baht 64 million, increased by 66% yoy due mainly to an increase in share of income from investment in Ramkhamhaeng Hospital Public Co., Ltd ("RAM")
 - Other items: Finance expenses decreased to Baht 154 million or decreased by 2% yoy.
- Taxes in IQ10 were Baht 263 million, an increase from Baht 101 million in IQ09 due mainly to an increase in pre-tax profit together with tax calculation adjustment during IQ09 for the year 2008 totaling Baht 39 million.



Bangkok Hospital



Bangkok Rehabilitation Center

As a result, the Company and its subsidiaries recorded a consolidated net profit of Baht 754 million; an increase of Baht 300 million, or 66% yoy. Net profit margin increased from 8.4% in IQ09 to I2.2% in IQ10 and the basic earnings per share increased from Baht 0.37 in IQ09 to Baht 0.62 in IQ10 or increased by 66%.



Patient Room at Bangkok Hospital

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Summary of the Balance Sheets

(Unit: THB mm)	Mar 10	<u>Dec 09</u>	Chg %
Total Assets	31,289	30,359	3%
Total Liabilities	15,811	15,612	1%
Total equity attributable to company's shareholders	14,885	14,151	5%
Total shareholders' equity	15,478	14,747	5%

- The consolidated financial position of the Company and its subsidiaries as of March 31, 2010: The Company and its subsidiaries had total assets of Baht 31,289 million, an increase of Baht 930 million or 3% from the year ended 2009 due mainly to short-term investments for fixed deposits and promissory notes.
- Total consolidated liabilities as of March 31, 2010 were Baht 15,811 million, an increase of Baht 199 million or 1% from the year ended 2009 due mainly to an increase in corporate income tax payable and accrued expenses. However, total debt to equity and net debt to equity as of March 31, 2010 remain unchanged from the year ended 2009 at 0.8x and 0.7x respectively.
- Total consolidated shareholders' equity (excluding equity attributable to minority shareholders of subsidiaries) were Baht 14,885 million, increased by Baht 734 million from the year ended 2009 due mainly to the net profit during IQ10.

Rating Update

On 28th April, 2010, Tris Rating affirms the company and issue ratings of Bangkok Dusit Medical Services PLC (BGH) at "A" with stable outlook. The ratings reflect BGH's leading position as the largest private hospital operator in Thailand, sustained patient volume growth, capable physicians and experienced.

Company Rating	A
Issue Rating	
Baht 3,000 million senior debentures due 2011	Α
Baht 2,000 million senior debentures due 2013	Α
Baht 2,000 million senior debentures due 2014	A
Baht 1,000 million senior debentures due 2016	Α
Rating Outlook	Stable

management team, and high quality service. The ratings also take into consideration BGH's strong franchise network under the brands Bangkok Hospital, Samitivej Hospital and BNH Hospital. These strengths are partially offset by concerns over the number of foreign patients that might be dropped amid prolonged political instability, the relatively low returns on permanent capital and concerns over leverage levels in the future if the company continues to fund its expansions though debt financing.

The "stable" outlook is based on the expectation that BGH will sustain its operating performance at the current level. Future investments or acquisitions, if any, should be funded largely through operating cash flow to keep the total debt to capitalization ratio below 50%

For further details, please refer to www.trisrating.com

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News Update





On June 24, 2010, the Company hosted the IQ10 Analyst Presentation at the conference room of Bangkok Rehabilitation Center, Bangkok Hospital. The meeting provided the investment community an opportunity to address any questions or comment to our management. Participants from BDMS included Khun John Lee Kohshun, Executive Vice President, khun Narumol Noi-Am, Chief Financial Officer, Khun Matthew Bleach, Vice President, Corporate Marketing and Ajaya Intaraprasong, Finance Director, Investor Relations.

Presentation material also posted on our website at www.bangkokhospital.com under investor relations



Thailand









Bangkok Dusit Medical Services Public Company Limited (SET Symbol: BGH) is the largest private hospital operator in Thailand in terms of patient services revenue and market capitalization with approximately THB 30.3 billion in assets as of December 2009. Bangkok Dusit Medical Services Public Company Limited ("BDMS") has 16 hospitals in Thailand and 2 hospitals in Cambodia. BDMS is focused on Bangkok and various high-growth markets in the Southern and Eastern regions of Thailand and oversea locations. The Company is committed to be the leading network healthcare provider by meeting the needs of Thailand foreign patients with high quality, internationally-accepted standards, and value for money services together with the state-of-the art medical technology.

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