



TRUSTED HEALTHCARE NETWORK



Goldman Sachs APAC Healthcare Corporate Day 2023

28 November 2023

Important Notice

- The information contained in this presentation is for information purposes only and does not constitute an offer or invitation to sell or the solicitation of an offer or invitation to purchase or subscribe for share in Bangkok Dusit Medical Services Public Company Limited (“BDMS” and shares in BDMS, “shares”) in any jurisdiction nor should it or any part of it from the basis of, or be relied upon in any connection with, any contract or commitment whatsoever.
- This presentation may include information which is forward-looking in nature. Forward-looking information involve known and unknown risks, uncertainties and other factors which may impact on the actual outcomes, including economic conditions in the markets in which BDMS operates and general achievement of BDMS business forecasts, which will cause the actual results, performance or achievements of BDMS to differ, perhaps materially, from the results, performance or achievements expressed or implied in this presentation.
- This presentation has been prepared by the BDMS. The information in this presentation has not been independently verified. No representation, warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information and opinions in this presentation. None of the BDMS or any of its agents or advisors or any of their respective affiliates, advisors or representatives, shall have any liability (in negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation.
- This presentation is made, furnished and distributed for information purposes only. No part of this presentation shall be relied upon directly or indirectly for any investment decision-making or for any other purposes.
- This presentation and all other information, materials or documents provided in connection therewith, shall not, either in whole or in part, be reproduced, redistributed or made available to any other person, save in strict compliance with all applicable laws.

CONTENT



BDMS At Glance



3Q23 & 9M23 Summary and Outlook



BDMS Strategic Priority

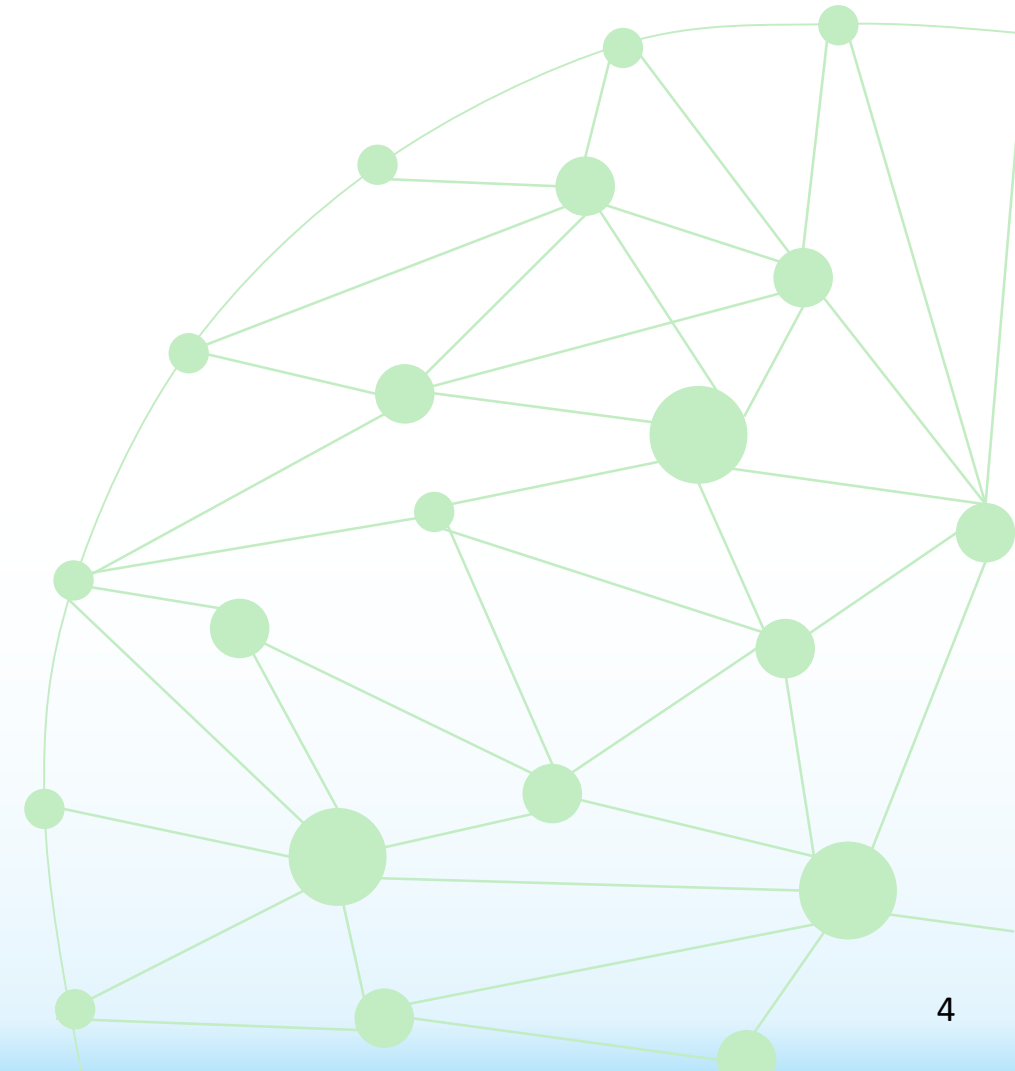
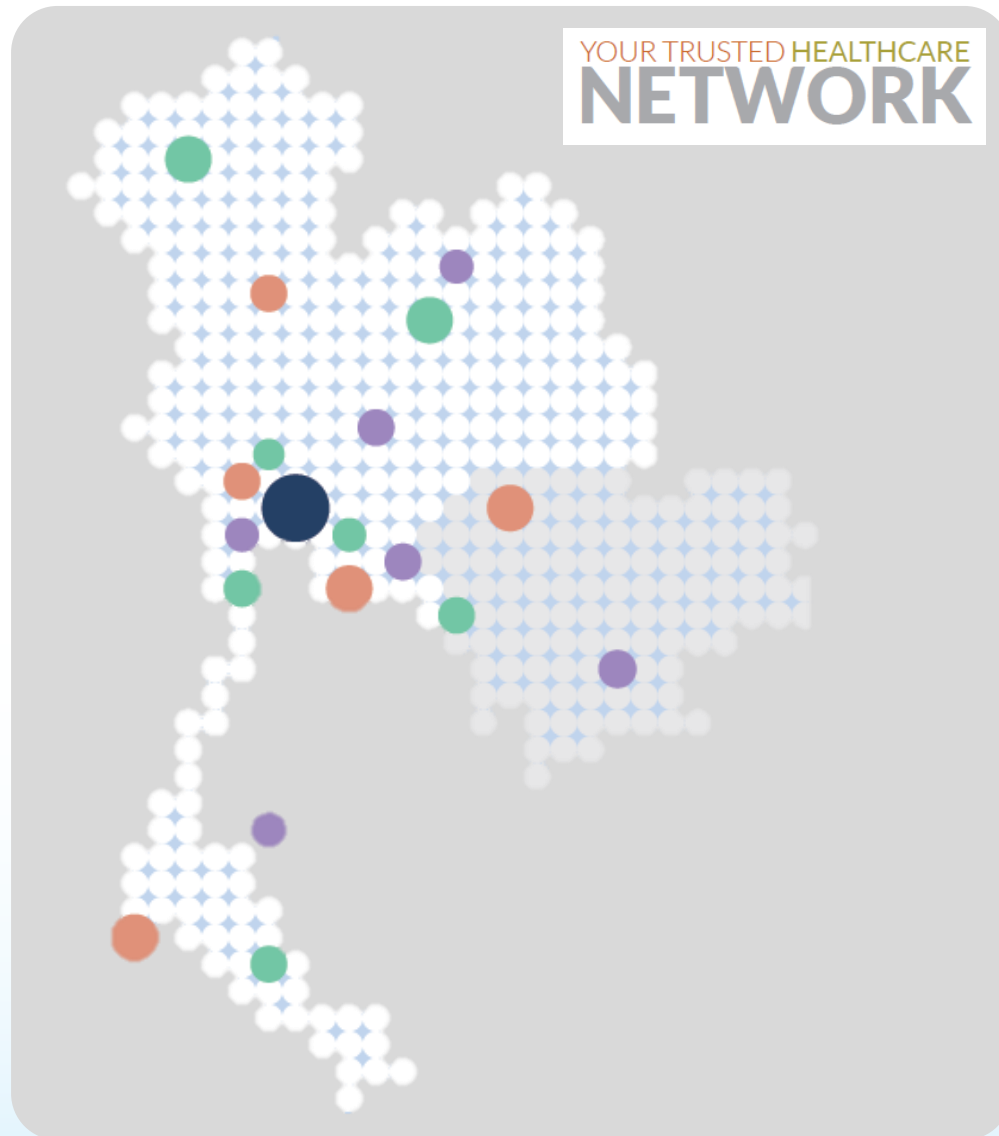


Operational Statistics



Healthcare Industry

BDMS AT GLANCE



The Largest Private Healthcare Operator in Thailand



50+
Hospitals



8,600+
Structured
Beds



12,000+
Doctors
(Full time ~3,000)



8,800+
Registered
Nurses



14
Center of
Excellence
(as of Sep 2023)







Member of
Dow Jones
Sustainability Indices

Powered by the S&P Global CSA

MSCI
October 17, 2023



- **Hub-and-Spoke model with an established patient referral system with the patients volume of**
 - **OPD visit ~ 32,000 patients a day**
 - **Average daily census ~ 4,400**

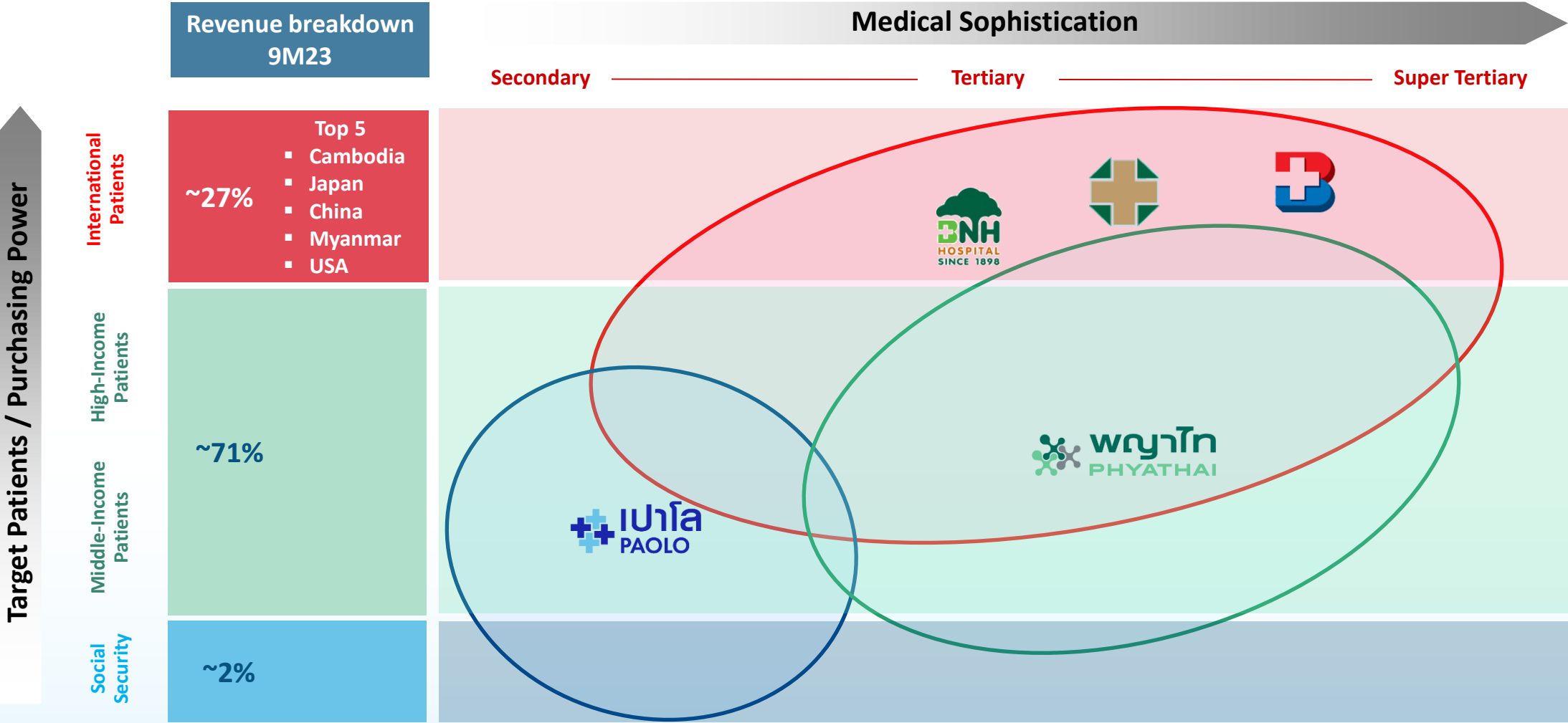
Brand	No. of Hospitals	No. of Beds*
 Bangkok Hospital	30	4,288
 Samitivej Hospital	7	1,315
 Phyathai Hospital	6	1,134
 Paolo Hospital	8	1,027
 BNH Hospital	1	115
 Royal Hospital	2	133
Local Hospital	4	602

* Maximum number of beds according to structure of the hospitals

Non-Hospital Business



Diversification of Patient Mix



BDMS Complete Continuum of Healthcare



Center of Excellence



Super Tertiary Care

Tertiary Care

Secondary Care

Promotive

Preventive

Early
Detection

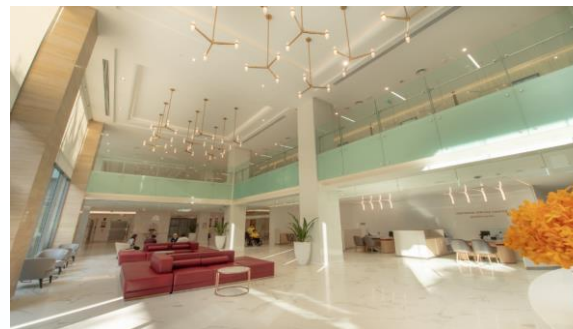
Curative

Transitional

Rehabilitative



BDMS Wellness Clinic



Bangkok International



Chiva Transitional Care Hospital

Non-Hospital Strategic Investment



Medical Lab



Sterile Drug Manufacturer
& Distributor



Generic Drug Manufacturer



Drug Store

Hospital Projects in the Pipeline

Expanding Bed Capacity at New/Existing Hospitals

~8,600 beds

2023

- ✓ Bangkok Rayong Cancer
- ✓ Bangkok Pluak Daeng (180 beds)

2024

- Phyathai Sriracha 2– Social Security (100 beds)
- Samitivej International Children (100 beds)

2025

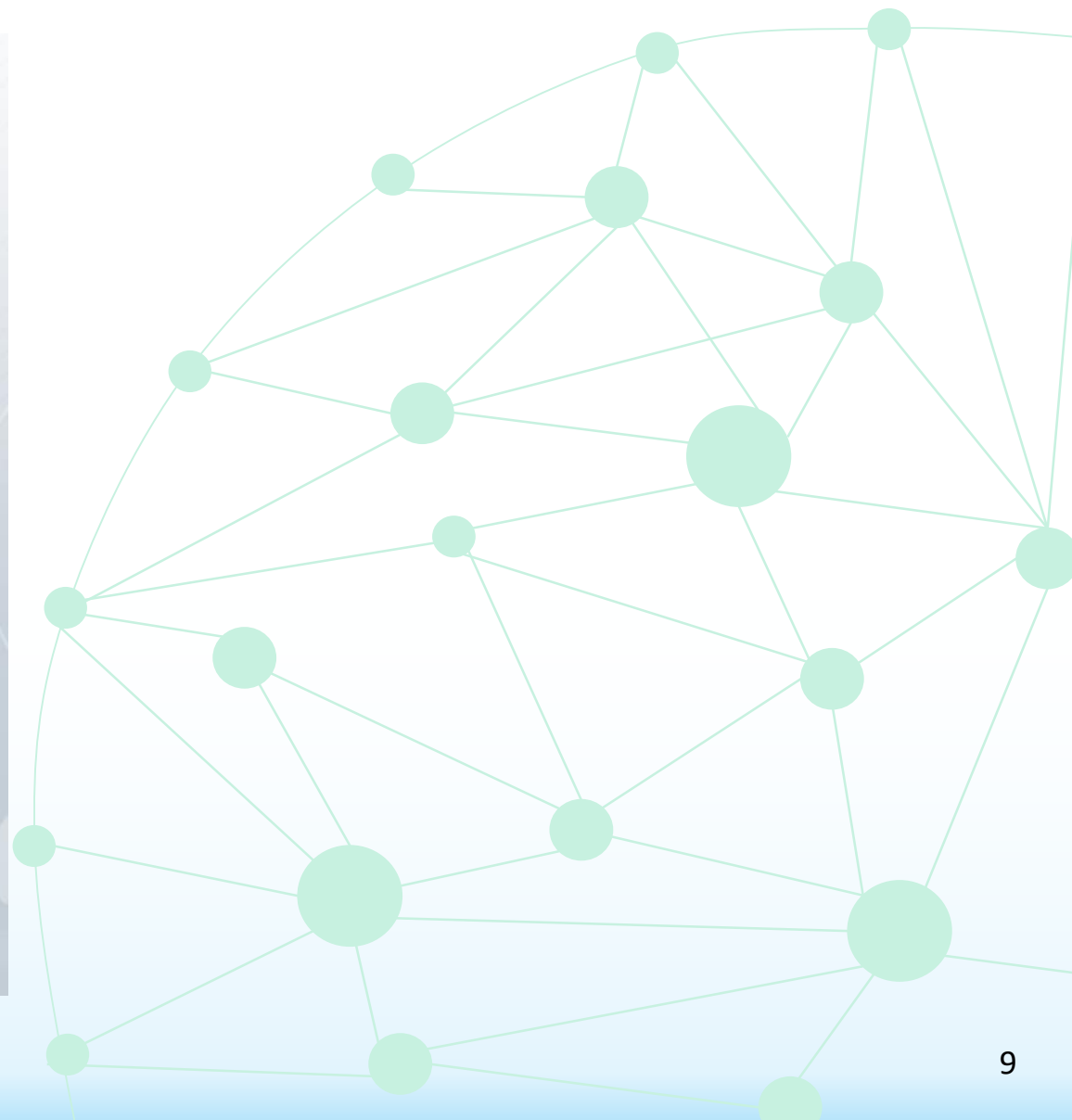
- Phyathai Bowin (220 beds)
- Bangkok Chiangmai (90 beds)

~9,300 beds

2026-2027

- Bangkok Khao Yai (53 beds)
- Phyathai 1 (160 beds)
- Expansion of existing hospitals

3Q23 & 9M23 SUMMARY AND OUTLOOK



3Q23 Operational and Financial Summary – *Highest Ever Quarterly Revenue*

3Q23 Highlights

	3Q23	
	% Chg	% to Revenue
Operating income	11%	
	THB 26,699 mm	
Hospital revenue	12%	
	THB 25,473 mm	
Breakdown by nationality		
▪ Thai	9%	74%
Thai Non COVID-19	23%	
▪ International	19%	26%
Breakdown by location		
▪ Bangkok & Vicinity	10%	56%
▪ Outside Bangkok	13%	44%
Breakdown by type of patients		
▪ Outpatients	11%	48%
▪ Inpatients	13%	52%

Remark: - Operating income is calculated from hospital revenue + revenue from sales of goods + other income
 - All operational statistics are from BDMS management report

Profitability and Ratio

(THB mm)	3Q23	3Q22	Chg. (yoy)
EBITDA	6,594	5,999	10%
EBITDA margin	24.7%	25.0%	
EBIT	5,200	4,545	14%
EBIT margin	19.5%	18.9%	
Net profit	3,890	3,386	15%
Net profit margin	14.6%	14.1%	

Remark: Margin was calculated as a percentage of operating income

Commentary

- Hospital revenue increased **12% YoY** mainly from
 - Strong growth of international patients mainly from recovery of fly-in patients
 - Growth of Thai patients from demand recovery and seasonal epidemics
- NPAT increased 15% YoY partly due to good financial management resulting in an increase in interest income and decrease in interest expense

9M23 Operational and Financial Summary

9M23 Highlights

	9M23	
	% Chg	% to Revenue
Operating income	9%	
	THB 71,698 mm	
Hospital revenue	9%	
	THB 75,385 mm	
Breakdown by nationality		
▪ Thai	3%	73%
<i>Thai Non COVID-19</i>	25%	
▪ International	26%	27%
Breakdown by location		
▪ Bangkok & Vicinity	6%	56%
▪ Outside Bangkok	12%	44%
Breakdown by type of patients		
▪ Outpatients	11%	48%
▪ Inpatients	6%	52%

Remark: - Operating income is calculated from hospital revenue + revenue from sales of goods + other income
 - All operational statistics are from BDMS management report

Profitability and Ratio

(THB mm)	9M23	9M22	Chg. (yoy)
EBITDA	18,092	17,293	5%
EBITDA margin	24.0%	25.0%	
EBIT	13,960	12,914	8%
EBIT margin	18.5%	18.7%	
Net profit	10,424	9,493	10%
Net profit margin	13.8%	13.7%	

Remark: Margin was calculated as a percentage of operating income

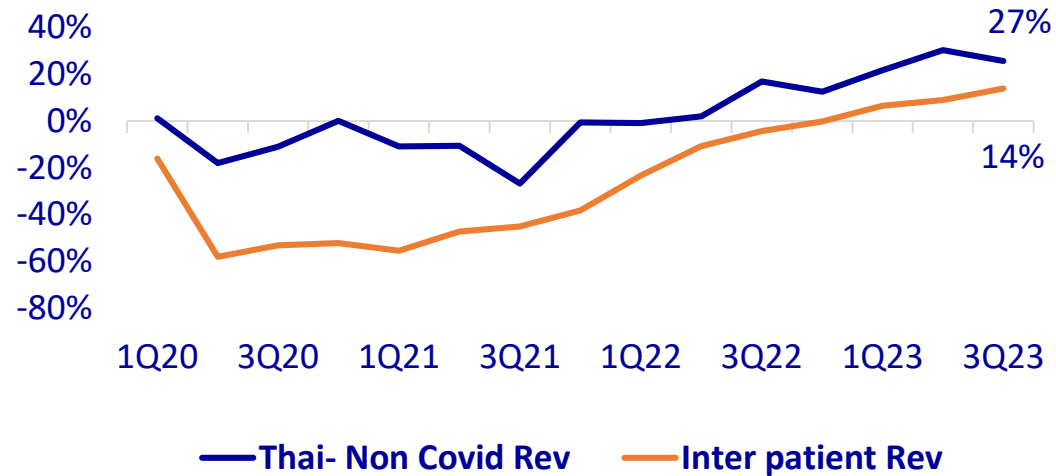
Commentary

- Hospital revenue increased **9% YoY** mainly from
 - Recovery of international patients
 - Higher patient intensity at Center of Excellence
 - Thai non COVID-19 growth of 25% YoY
- EBITDA increased 5% YoY while NPAT increased 10% YoY mainly from patient recovery together with lower depreciation and decrease in non-controlling interests in Samitivej Public Company Limited ("SVH")

Thai and International Patient Recovery - *Better than Expected*

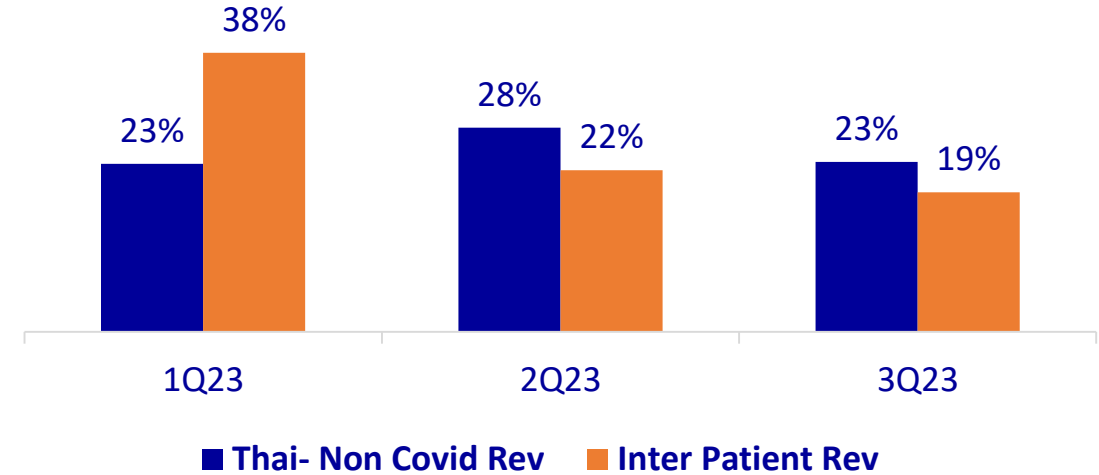
Good Recovery Trend: Above Pre-COVID Level

vs. Pre-COVID



Thai and International Patient Growth

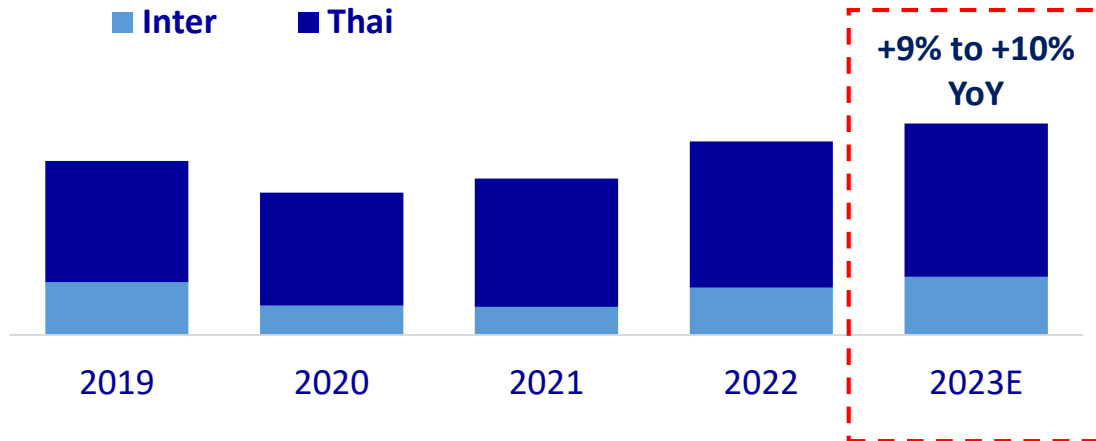
Unit: Growth (YoY)



- Good recovery of both Thai and inter patients, above pre-COVID level, supported by pent-up demand and high intensity cases at our Center of Excellence (CoE)
- Thai-non COVID revenues showed strong growth due to returning of patients and partly from seasonal epidemics i.e. RSV, Influenza and dengue fever
- Inter patient revenues were solid supported by good recovery from Middle East, Chinese & CLMV patients

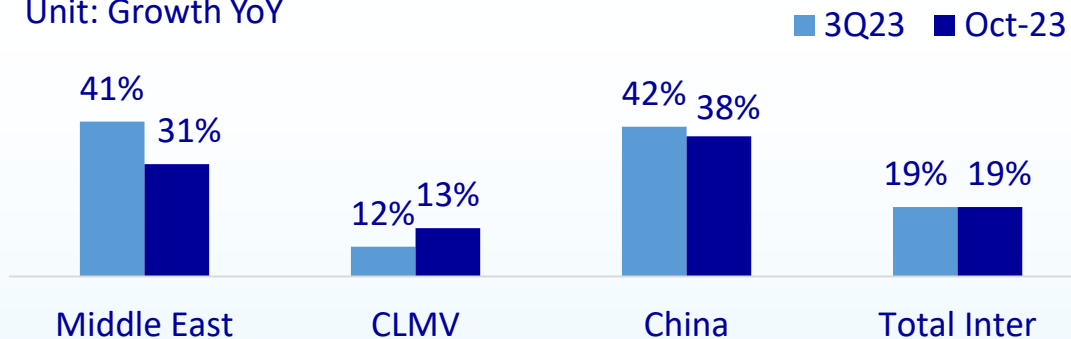
4Q23 Outlook and Revised Up 2023 Guidance

Hospital Revenues Trend



Key International Patient growth

Unit: Growth YoY



Key Drivers & Target

4Q23 Outlook

Thai patients

- Strong growth nationwide from seasonal epidemics (RSV/ influenza) in Oct 2023
- Solid growth from COE hospitals and social security hospitals (higher capitation rate)





Inter patients

- Positive trend from high season of fly-in patients and tourist rebound

2023 guidance

- Hospital revenues to grow 9-10% YoY** (revised up from 6-8% YoY previously)
- EBITDA margin of ~24%** (unchanged)

Key Growth Drivers and Target for the Next 3 Years (2023-25E)

Key Growth		Key Drivers
Revenues Organic 3 yrs CAGR growth of 6-8% p.a. <i>(If excluding COVID-19 in 2022, revenue growth would be 10-12% p.a.)</i>		Fly-in patients <ul style="list-style-type: none"> Pent-up demand from Middle East, China and CLMV Tourists & long-stay tourism rebound i.e. Europe, Australia New markets i.e. Saudi Arabia, Bangladesh Thai & Expat patients <ul style="list-style-type: none"> Aging population (Center of Excellence (CoE) & hospital networks) Social security (Increase BDMS market share in social security)
BDMS Health Ecosystem		<ul style="list-style-type: none"> Bringing all of BDMS trusted healthcare and wellness network to entire Thailand, anytime, anywhere & beyond Become a 'Super-App' as BDMS digital-front-door for virtual care B2B partnerships to increase user base esp. insurance focus corporate partnership Partnering with Healthtech to excel in product innovation and customer experience
Occupancy rate target of 70-75%		<ul style="list-style-type: none"> Increase patient volumes (value-based pricing, increasing 3rd party payors) Proactive strategies to bring in new patients (preventive care, health ecosystem)
EBITDA margin target of 23-24%		<ul style="list-style-type: none"> Improving revenue intensity & case mix index (CoE & Fly-in patients) Increasing economies of scale & operational efficiency

BDMS STRATEGIC PRIORITY



BDMS Key Strategic Priority in 2023

Focus on Four Main Areas to Ensure Long-term Sustainable Growth

CUSTOMERS

Expand patient base:

Increase utilization

- Third party payors (insurance & corporate)
- Social security members
- Fly-in patients
- Silver age group

PRODUCT & SERVICES

Healthcare excellence:

- Center of Excellence
- Preventive care & rehabilitation
- Value-based care (pricing strategy and procurement transformation)

1



Doctors



Nurses

Network
Synergy

Team
Support

Medical
Equipment

2



3

DIGITAL HEALTHCARE & INNOVATION

Increase accessibility:

- Smart healthcare: smart hospital, telehealth & BeDee
- Platform scale up through partnership with insurance & corporate
- Health Tech & startups investment

Healthcare Sustainability

Embrace ESG into our business:

- People strategy
- BDMS Green Healthcare
- Collaboration with healthcare partners for education, research & innovation

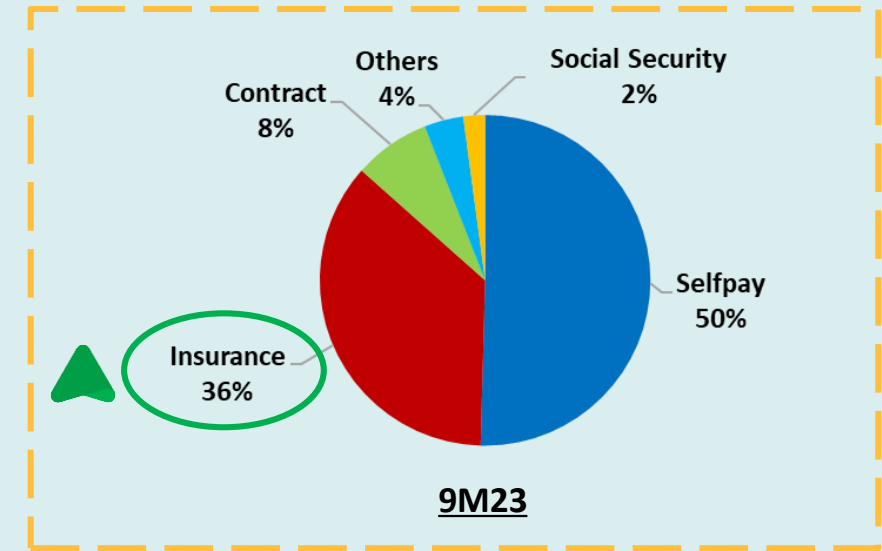
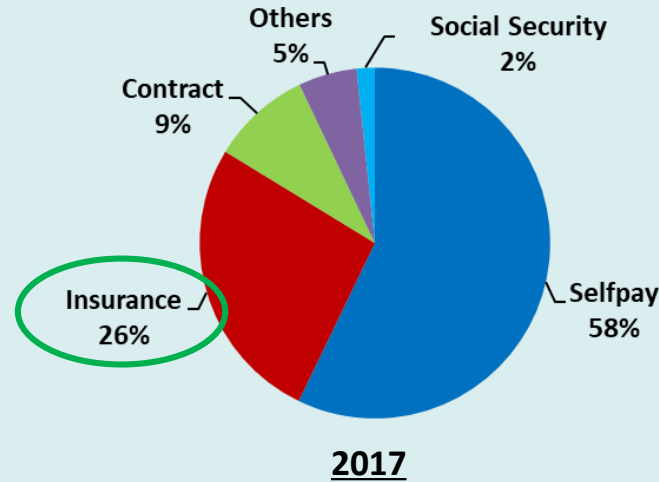
4





INSURANCE

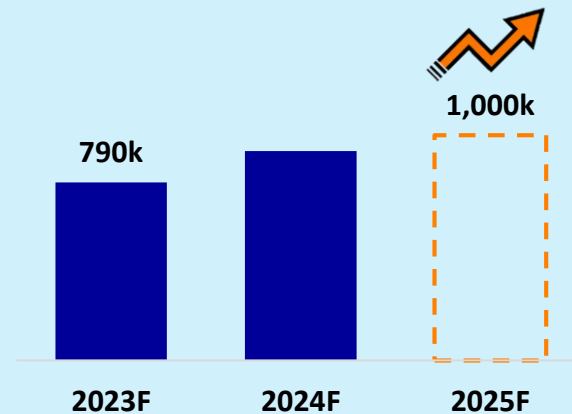
Working closely with insurance companies



SOCIAL SECURITY

Plan to increase to
1Million+
registered members
By 2025

Number of Registered Members in BDMS



Number of Social Security Hospitals

1. Phyathai Sriracha
2. Paolo Chokchai 4
3. Paolo Kaset
4. Paolo Samutprakarn
5. Paolo Phrapradaeng
6. Phyathai Nawamin
7. Dibuk
8. Thepakorn
9. Bangkok Surat



10. Bangkok Pluak Daeng
11. Phyathai Sriracha 2
12. Bangkok Pakchong
13. Phyathai Bowin





China

- **5 BDMS China Collaboration Centers** in Beijing, Shanghai, Guangzhou, Chengdu & Kunming
- Work closely with TAT, Royal Thai Embassy, Chinese Embassy in Thailand, medical agents, airlines and insurance companies
- Offer post COVID packages in China



CLMV

- Update our agents with hospital information
- Agents' visit
- Expand local network



Middle East

- Open **BDMS Saudi Arabia Collaboration Center** in Riyadh with Saudi staff
- Roadshow and attend GCC Healthcare Trade Fairs
- Sign contracts with agents, train the agents' front-line teams
- Ongoing promotion in Middle East Media



Healthcare Excellence

PRODUCTS & SERVICES

Focusing on Center of Excellence and Promoting Preventive Care



14

**CENTER of
EXCELLENCE ***

** As of Sep 2023*

KEY FOCUSES



Heart



Cancer



Brain



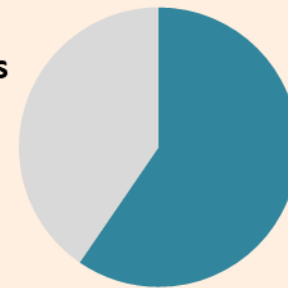
Bone



Trauma

Revenue contribution (9M23)

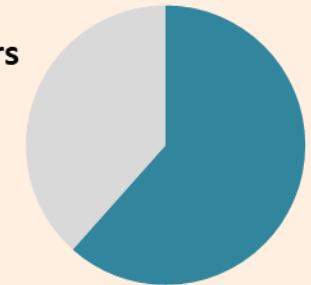
Others
40%



CoE
60%

EBITDA contribution (9M23) with ~26% EBITDA Margin

Others
38%



CoE
62%



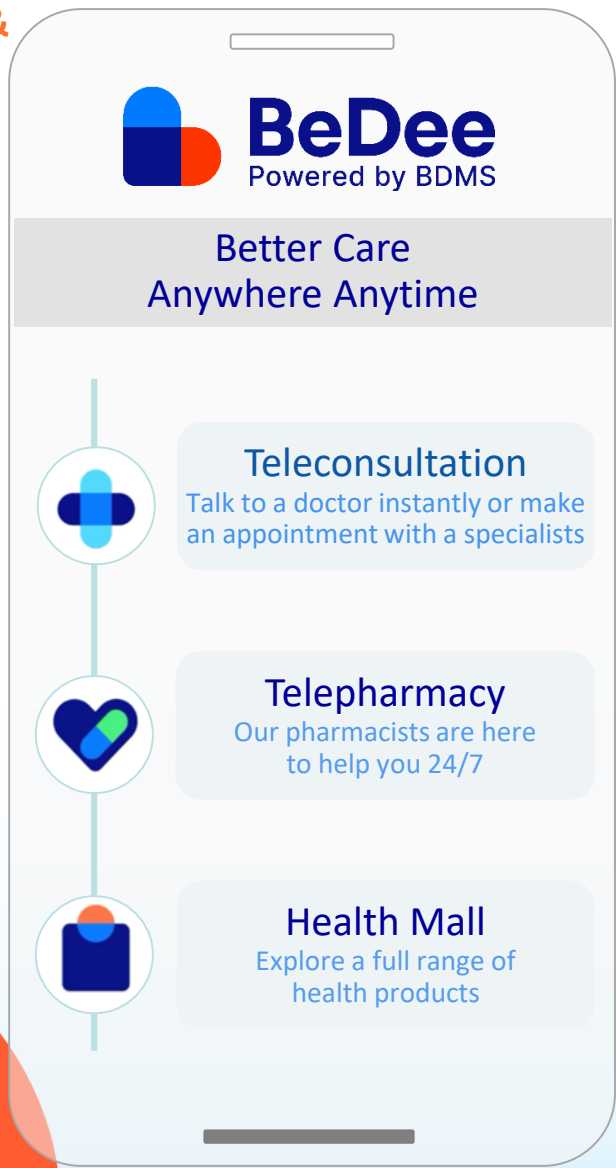
**PREVENTIVE
CARE**



FUTURE PROJECT

BDMS Silver Wellness & Residence

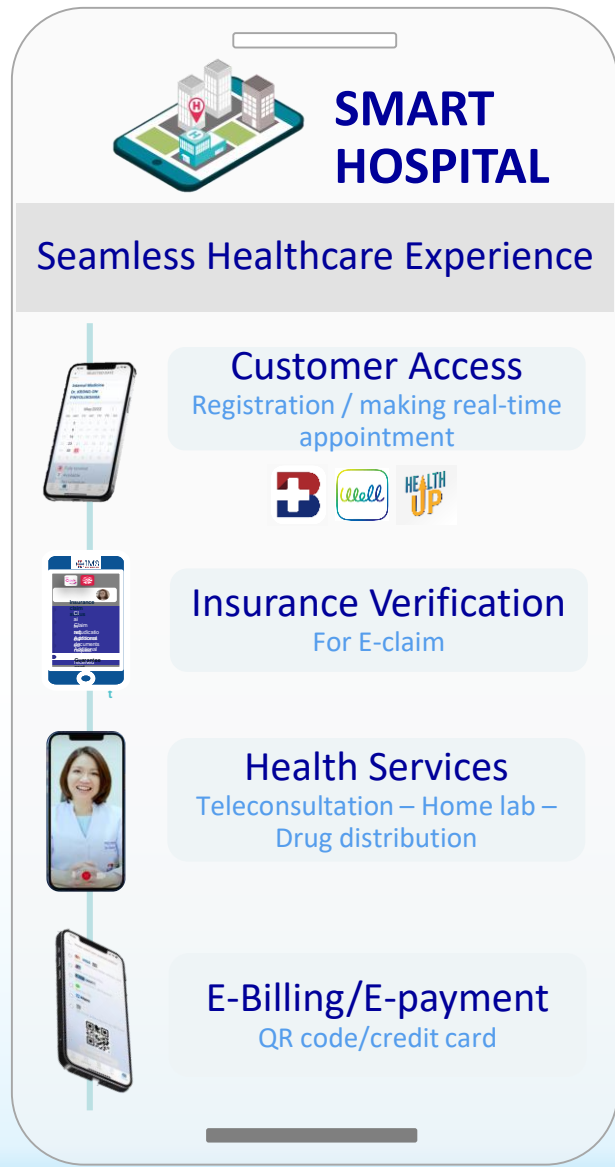




BeDee
Powered by BDMS

**Better Care
Anywhere Anytime**

- Teleconsultation**
Talk to a doctor instantly or make an appointment with a specialists
- Telepharmacy**
Our pharmacists are here to help you 24/7
- Health Mall**
Explore a full range of health products



**SMART
HOSPITAL**

Seamless Healthcare Experience

- Customer Access**
Registration / making real-time appointment
- Insurance Verification**
For E-claim
- Health Services**
Teleconsultation – Home lab – Drug distribution
- E-Billing/E-payment**
QR code/credit card



INNOVATION

Harness a Culture of Innovation

- Investment**
Healthcare startups investment to enhance our competitiveness
- Collaboration**
With partners on research & development
- New Products & Services**
For future business opportunities

Embracing ESG Aspects into Business Process

E nvironment



Embracing *environmental friendly* practices into healthcare delivery for *operation efficiency*

- ✓ Net Zero in Y 2050
- ✓ Upcycling & Circular economy
- ✓ Renewable energy & Decarbonization

Journey to manage emission



- 18** Certified BDMS network hospitals sites
- 25** BDMS business sites installing solar roof (35.5% of operation)
- Low Emission Support Scheme (LESS)**
Waste DD Project by Phyathai Hospital Group reduced **757** tonCO₂ equivalent.

S ocial



Ensuring *healthy living* and *promoting well-being* for *all stakeholders*

- ✓ Value – based healthcare
- ✓ Talent attraction & retention
- ✓ Good health & well being for all stakeholders

Journey to uplift quality for life



Human Rights Due Diligence:
progressive report & performance review



BDMS Occupational Health & Safety Policy.



- +50,000** Basic life support training
- +90** Charity for joint placement surgery

G overnance



Integrating all *strategies & risk managements* for *business sustainability*

- ✓ Sustainable supply chain management
- ✓ BDMS innovative healthcare
- ✓ BDMS good governance

Journey to continuous business growth



BDMS Award 2023:
657 submitted papers to
15 winning projects



BDMS received
"AA" rating in SER ESG rating
for 4th consecutive years.



BDMS received
Best Innovative Company
from SET

Oregon Health & Science University

Collaboration on occupational health, pediatrics, rehabilitation, clinical simulation, heart transformation, neuroscience, bone marrow transplant and GI cancer



Hannover Medical School

Collaboration for education and research on trauma and orthopedics



Missouri Orthopaedic Institute

Collaboration for education, training and research on orthopedics



Centre Hospitalier Universitaire de Toulouse

Collaboration for education, seminars and research on orthopedics



Dr. Keith L. Black

Director of the Maxine Dunitz Neurosurgical Institute at Cedars-Sinai

Collaboration on brain and nervous system



Sano Hospital

Collaboration on Gastrointestinal Medicine



Nagoya University

Collaboration for education and training

Others



- National Cancer Center Japan
- Kameda Medical Center
- Straumann Holding AG
- Takatsuki Hospital
- Yamagata University
- Other institutions

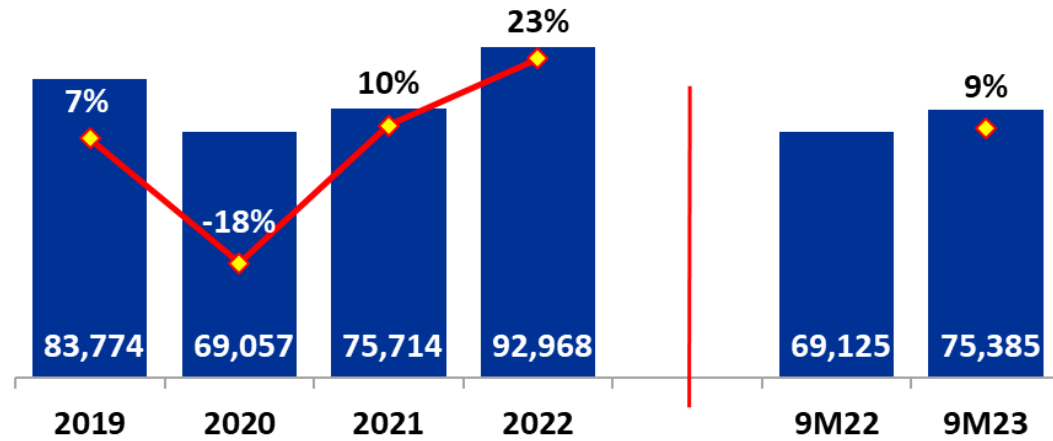
OPERATIONAL STATISTICS



Operating Income and Hospital Revenue

Operating Income Trend (THB mm)

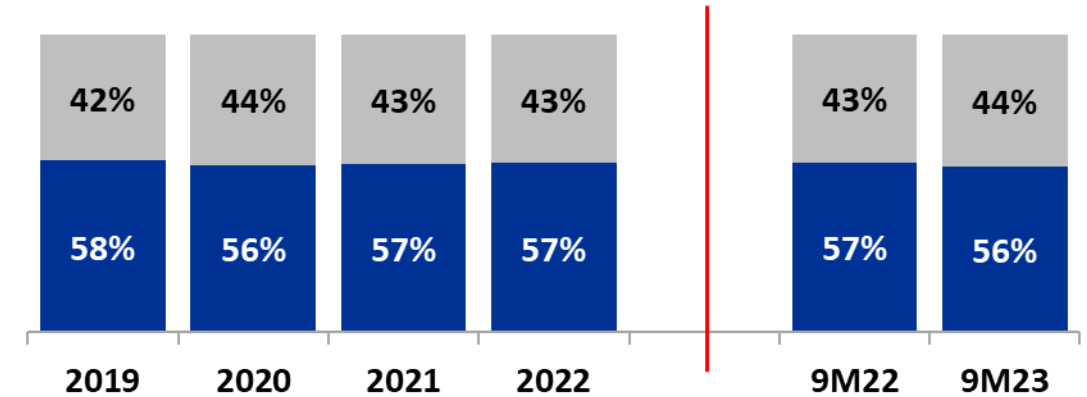
Growth YoY



Revenues from BKK +6% and Outside BKK +12% YoY in 9M23

% to hospital revenues

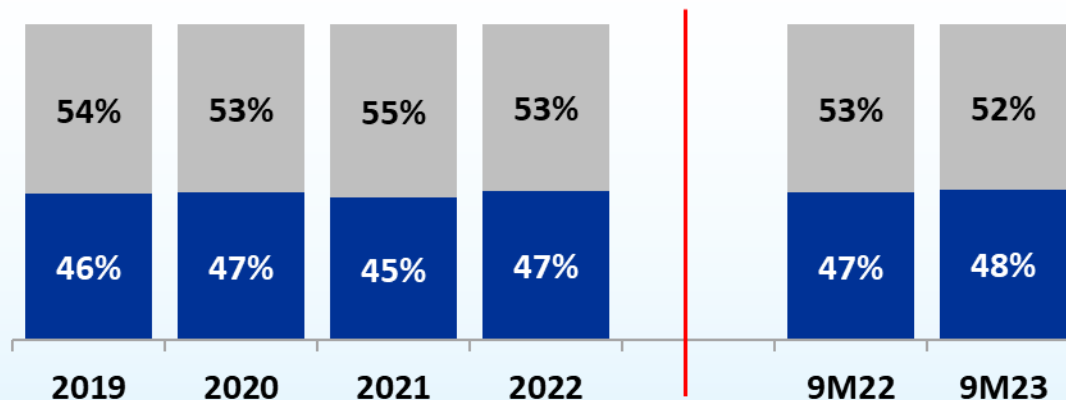
■ BKK ■ Outside BKK



OPD Revenues +11% while IPD Revenues +6% YoY in 9M23

% to hospital revenues

■ OPD ■ IPD



Commentary

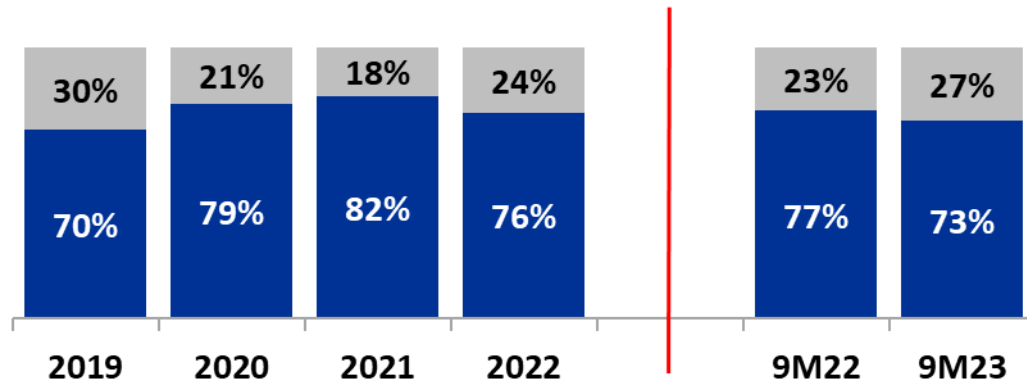
- 9M23 Operating income increased by 9% YoY mainly from
 - Hospital revenues increased by 9% YoY from
 - Recovery of inter patients
 - Growth of Center of Excellence

Thai and International Patients

Revenues Contribution by Nationality

% to hospital revenues

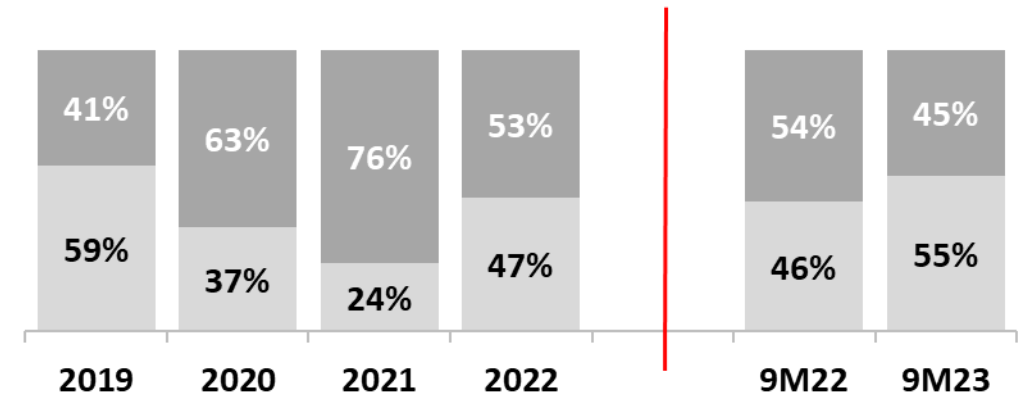
■ Thai ■ International



Breakdown of International Patients

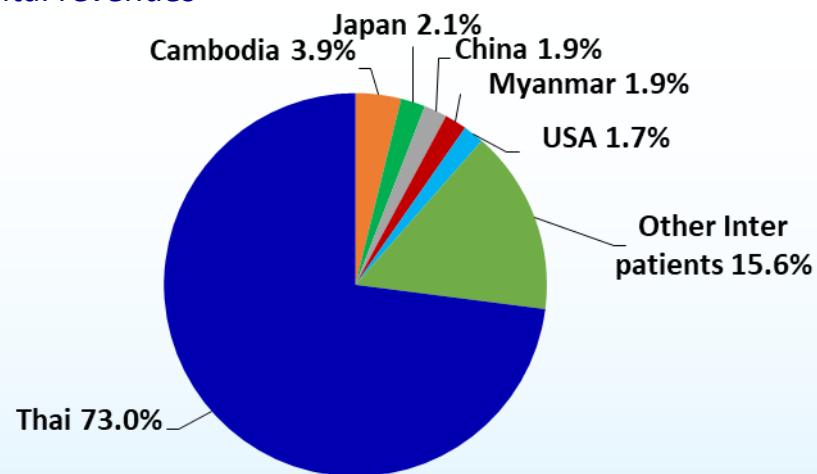
% to international patient revenues

■ Fly-in ■ Expat



Top 5 Nationality in 9M23

% to hospital revenues

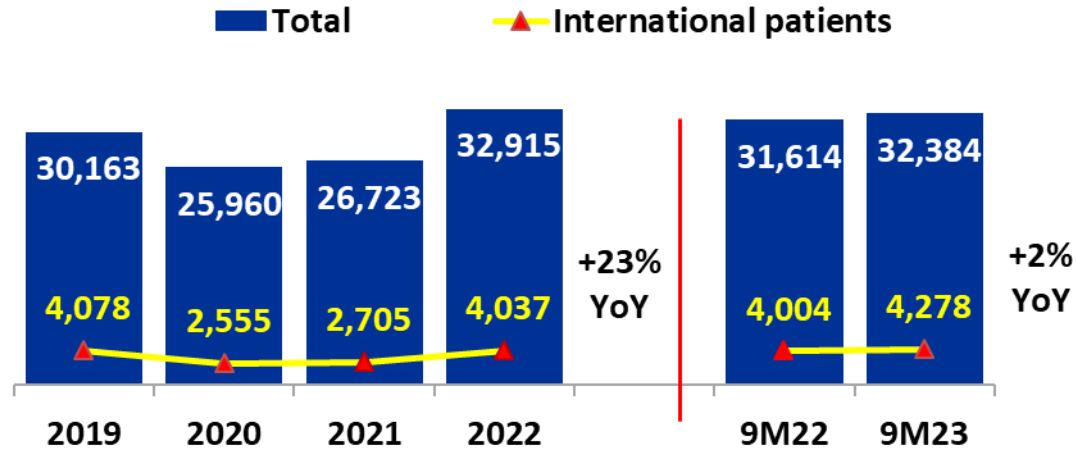


Commentary

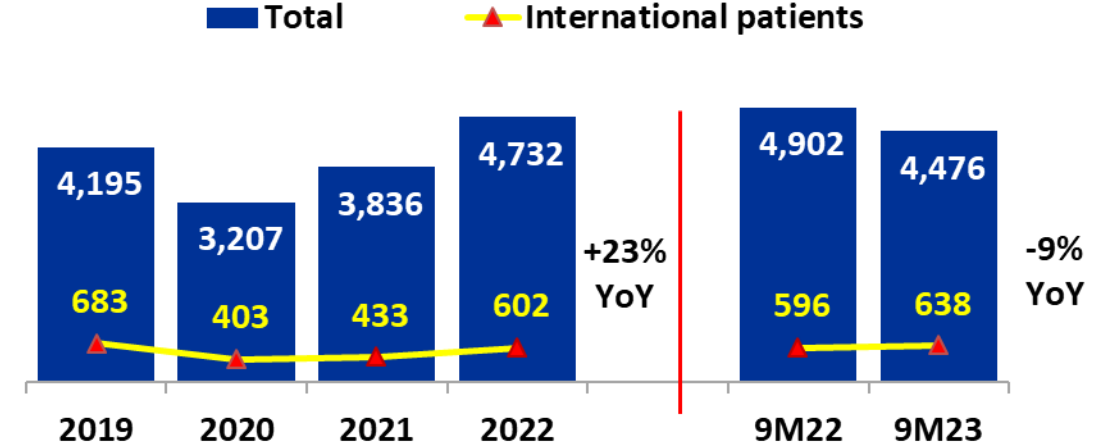
- In 9M23, Revenue from Thai patients **+3%** yoy while revenue from inter patients **+26%** yoy mainly from Russia (+145%), China (+49%) and Cambodia (+35%)

Patient Volume and Occupancy Rate

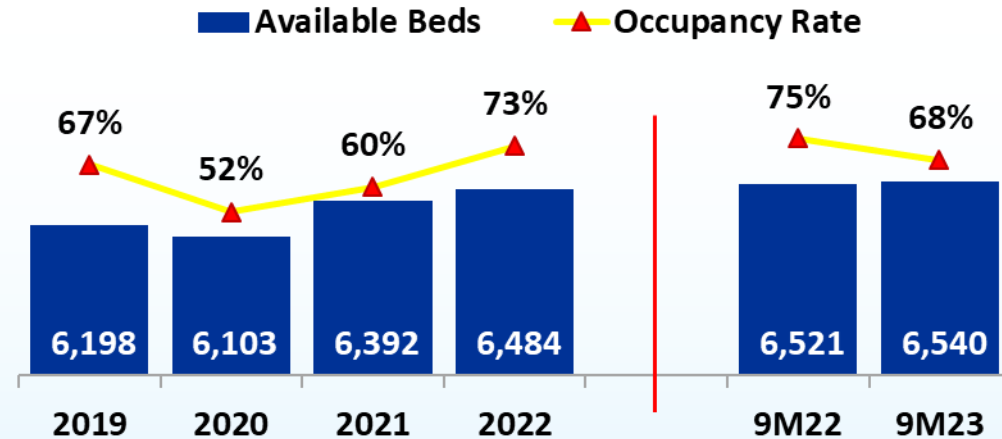
Number of OPD Visits per Day



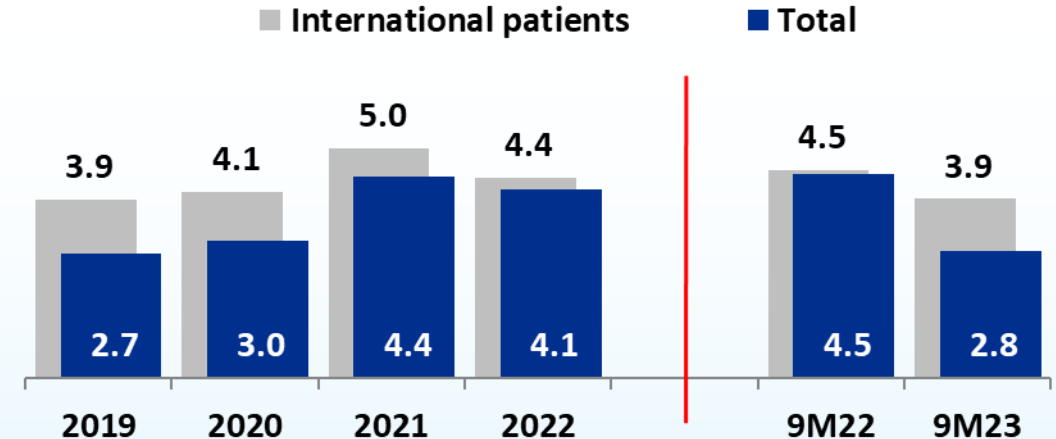
Average Daily Census (ADC)



Occupancy Rate Based on Available Beds



Average Length of Stay (days)

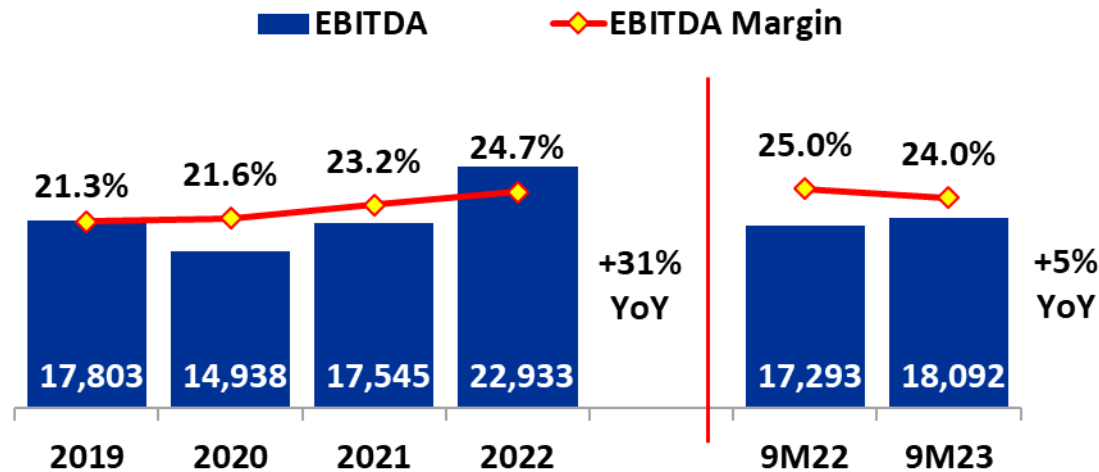


Remarks:- Excluding hospitels and field hospital

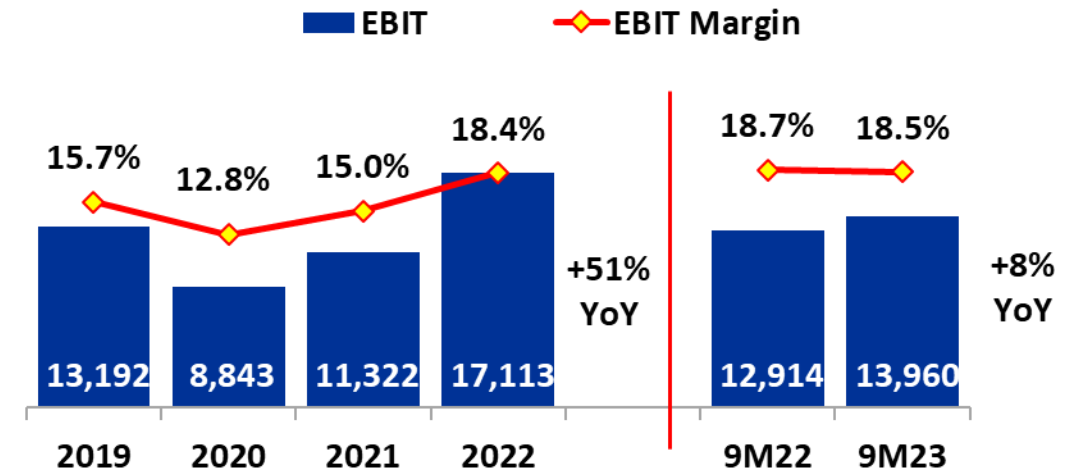
- Including social security patients while excluding new born patients

Profitability Trend

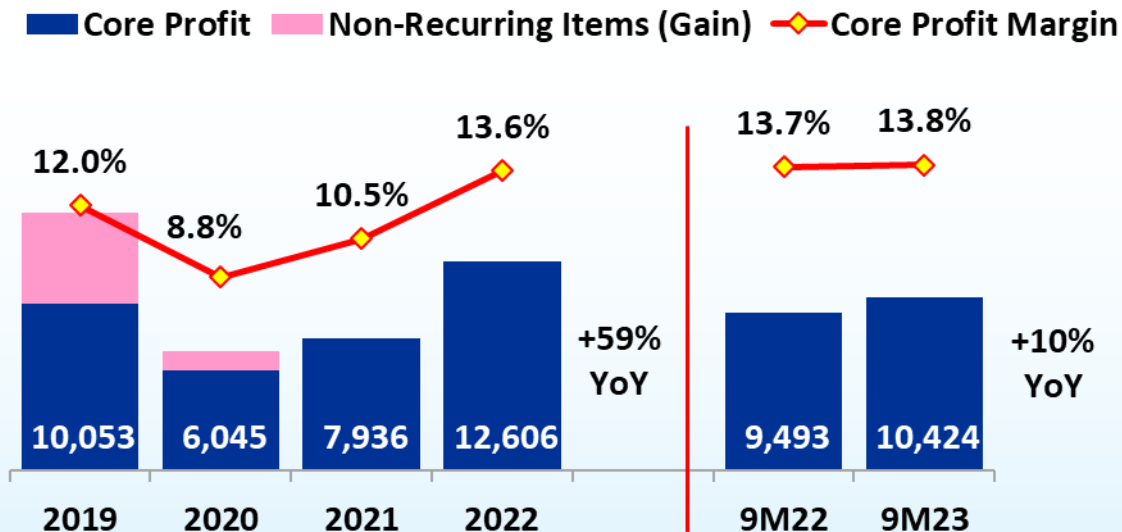
EBITDA & EBITDA Margin (THB mm)



EBIT & EBIT Margin (THB mm)



Core Profit & Core Profit Margin (THB mm)

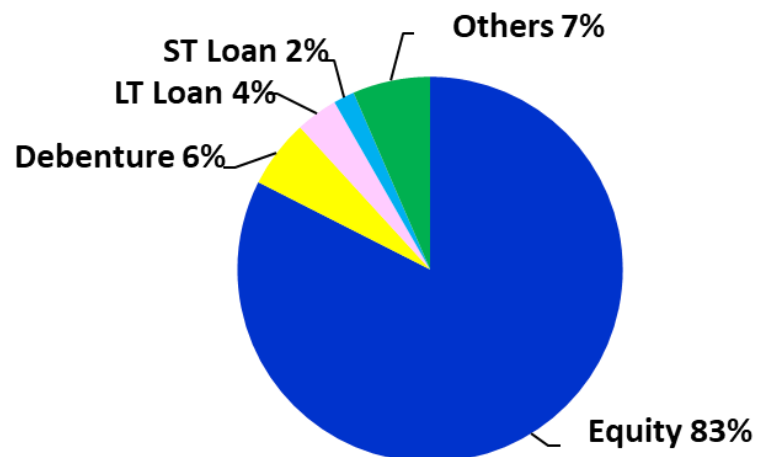


Commentary

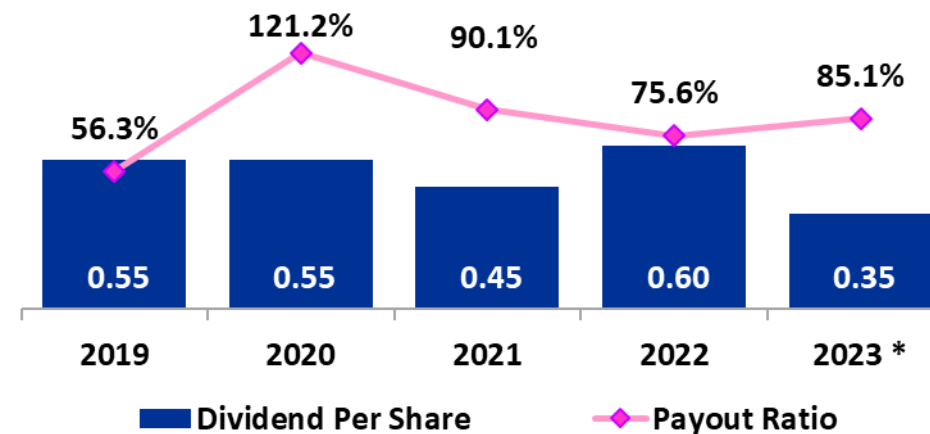
- In 9M23, EBITDA increased 5% YoY with EBITDA margin of 24.0%
- Net profit was THB 10,424 million, increased 10% YoY from lower depreciation and decrease in non-controlling interests in subsidiaries from delisting in SVH

Capital Management

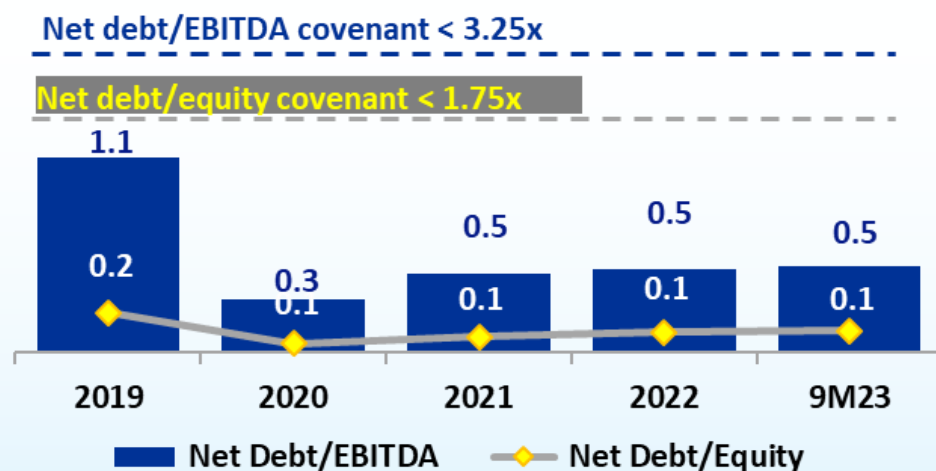
Capital Structure as of September 2023



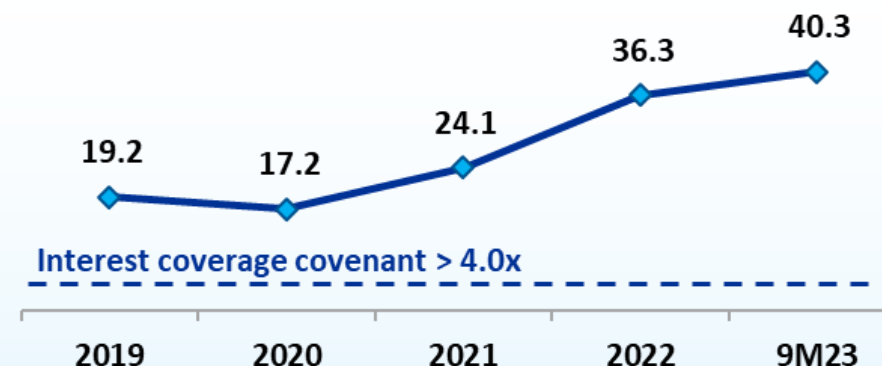
Dividend Payment & Payout Ratio



Gearing Ratios: Well Within Covenants



Interest Coverage

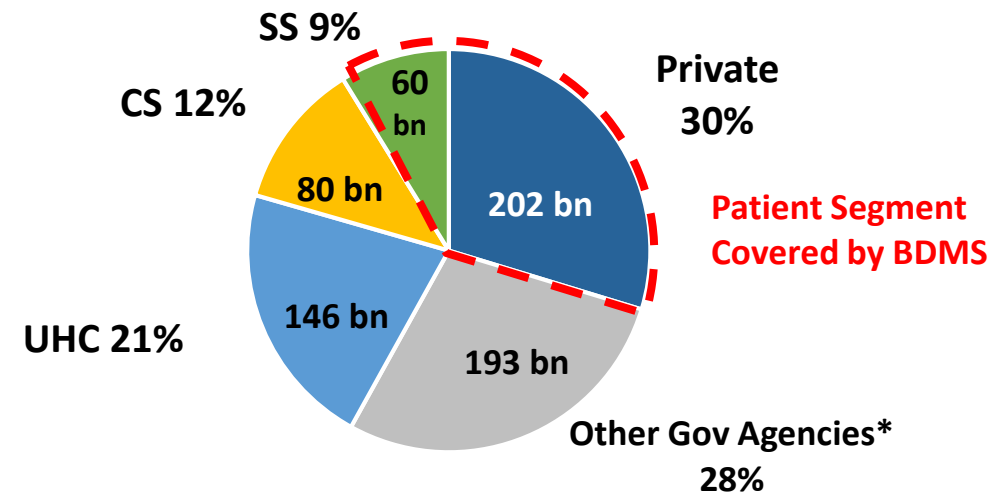


HEALTHCARE INDUSTRY



Healthcare Segments in Thailand

Total Health Expenditure for 2020: THB 681 bn



Remark: * Expenditures sponsored by Ministry of Public Health and other ministries
Source: Ministry of Public Health

Universal Healthcare Coverage (UHC)	A welfare program for Thai people to receive medical coverage for IPD and OPD care at registered facilities
Civil Servant (CS)	A welfare program provided to employees of governments and state-owned enterprises
Social Security Scheme (SS)	Minimum requirement of healthcare provided to employees of private companies
Private Healthcare	Proportion of Thai population not covered or choose not to use public healthcare schemes (UHC, CS and SS), though may have private insurance coverage

Thailand Healthcare Demand and Supply

Healthcare Supply in Thailand (2021)

	# of Hospitals	# of Beds
Private	396	38,117
Public	948	129,446
Total	1,344	167,563

(Number per 10,000 population)	Thailand	Global
Doctor (2013-2021)	9	18
Nurse (2013-2021)	31	39
Bed (2016)	22	26

Source: WHO and Ministry of Public Health

BDMS Market Coverage (October 2022)

	Total Private Beds	BDMS Registered Beds	Market Share
Bangkok & Vicinity	21,827	3,423	16%
Central	5,816	1,813	31%
South	2,943	777	26%
Northeast	3,594	525	15%
North	4,817	310	6%
Total	38,997	6,848	18%

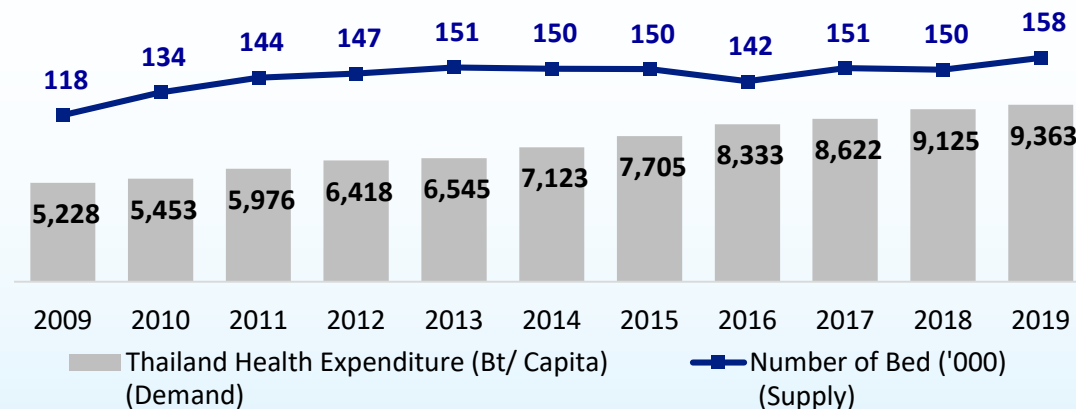
Source: Ministry of Public Health

Healthcare Demand Growing Faster than Supply

10 Yrs CAGR (2009-2019)

Healthcare Supply : +3% p.a.

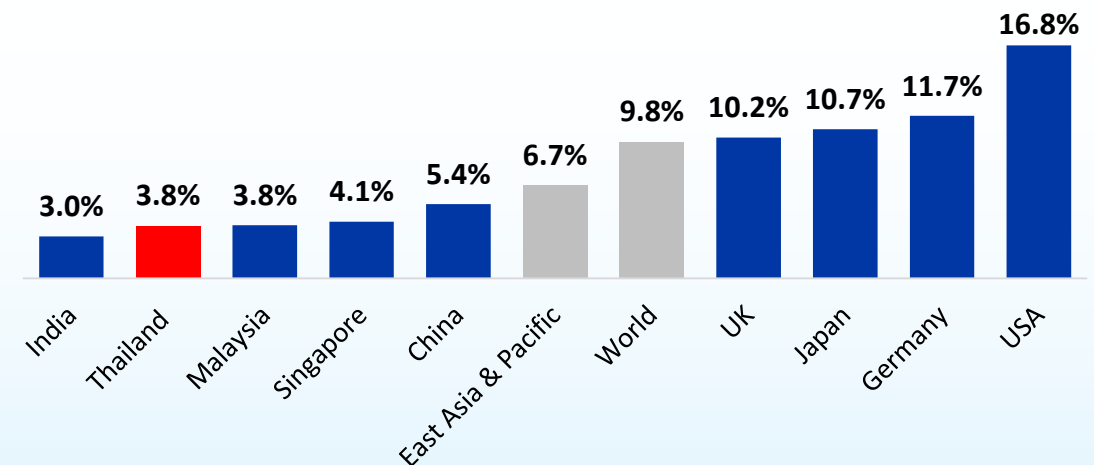
Healthcare Demand: + 6% p.a.



Source : NESDB and Ministry of Public Health

Low Healthcare Penetration

% of Healthcare expenditure to GDP



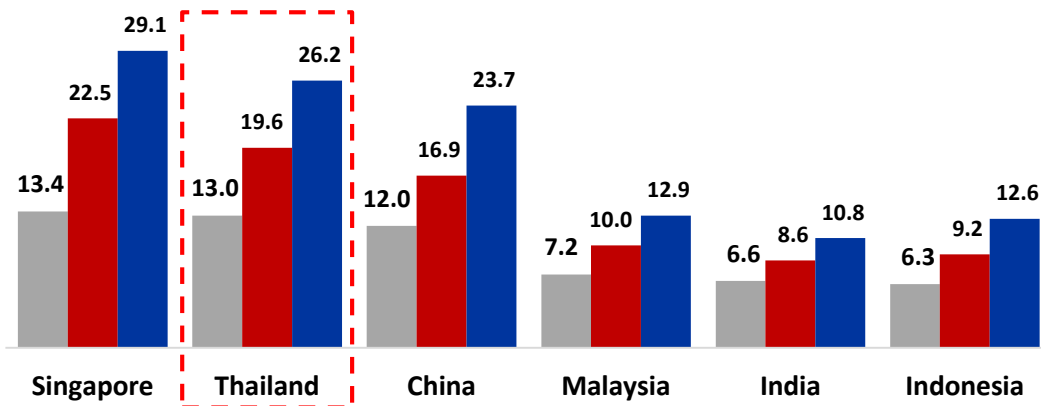
Source: WHO (2019)

Increasing Thailand Healthcare Demand

Population Growth and Aging Profile

Percentage of population above 65 years (%)

■ 2020 ■ 2030 ■ 2040

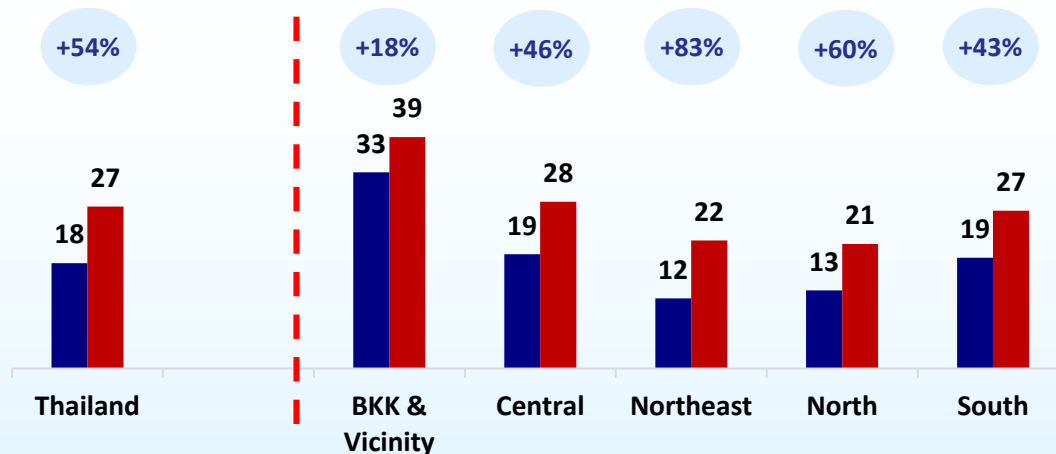


Source: UN Population Database: 2019

Thailand Monthly Income per Household

Unit : THB Thousand

■ 2006 ■ 2021



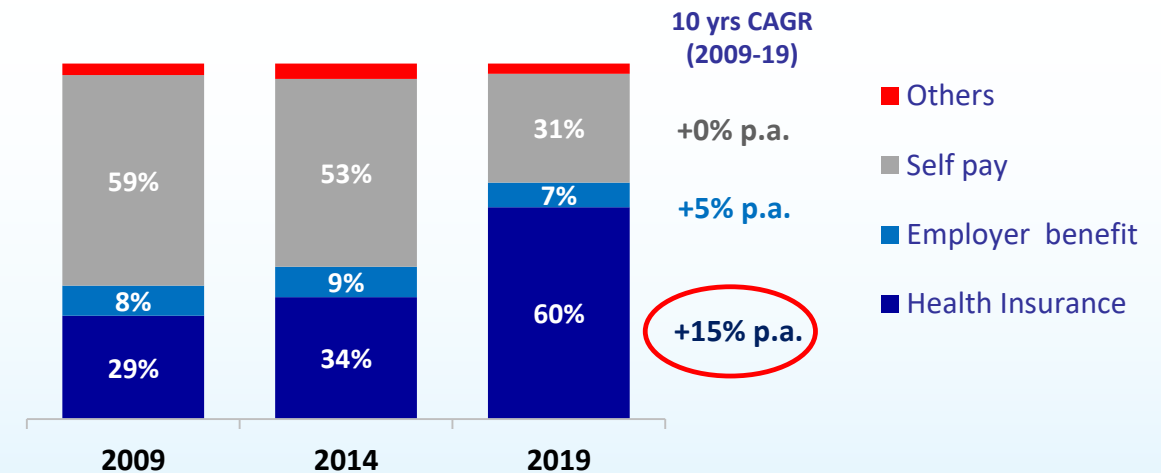
Source : NSO

Commentary

- Aging population generates greater demand for healthcare expenditure
- Monthly income per household in Thailand increased by 39% during 2007-19. This would support growing demand for healthcare
- Health insurance reduces financial burden of out-of-pocket expense. Increasing trend for health insurance will benefit private hospitals

Private Health Expenditure Portion by Payor

Unit : THB Million



Source: IHPP, Ministry of Public Health

Opportunity in Thailand

Medical Hub of Asia

With government support,
Thailand's position as the
"Medical Hub of Asia"

Clinical Excellence

Strong healthcare infrastructure
with highly-skilled medical
professionals

Healthcare Technology

Artificial intelligent and block
chain for healthcare



Affordability

Thailand medical treatments
are approx. 40-70% cheaper
than those offered in other
medical tourist destinations

Thai Hospitality

Thai hospitality with Thai
culture for holistic services

Tourist Destination

Thailand is among the top
tourist destination in the world

Medical Tourism as a Rising Phenomenon

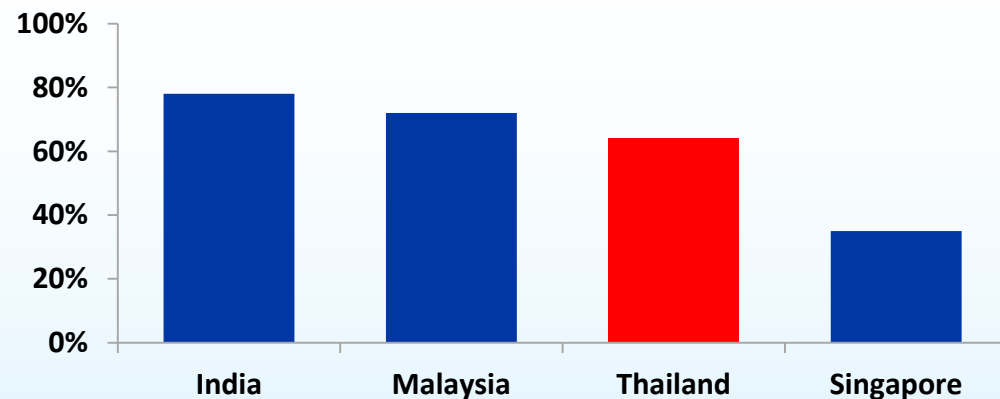
Procedures (In USD)	USA	Singapore*	Thailand	Malaysia*	India
Heart Bypass	123,000	17,200	15,000	12,100	7,900
Heart Valve Replacement	170,000	16,900	17,200	13,500	9,500
Knee Replacement	35,000	16,000	14,000	7,700	6,600
IVF Treatment	12,400	14,900	4,100	6,900	2,500

* Excluding doctor fee

Source: Medicaltourism.com (2021)

Saving as Compared to Other Medical Tourism Market

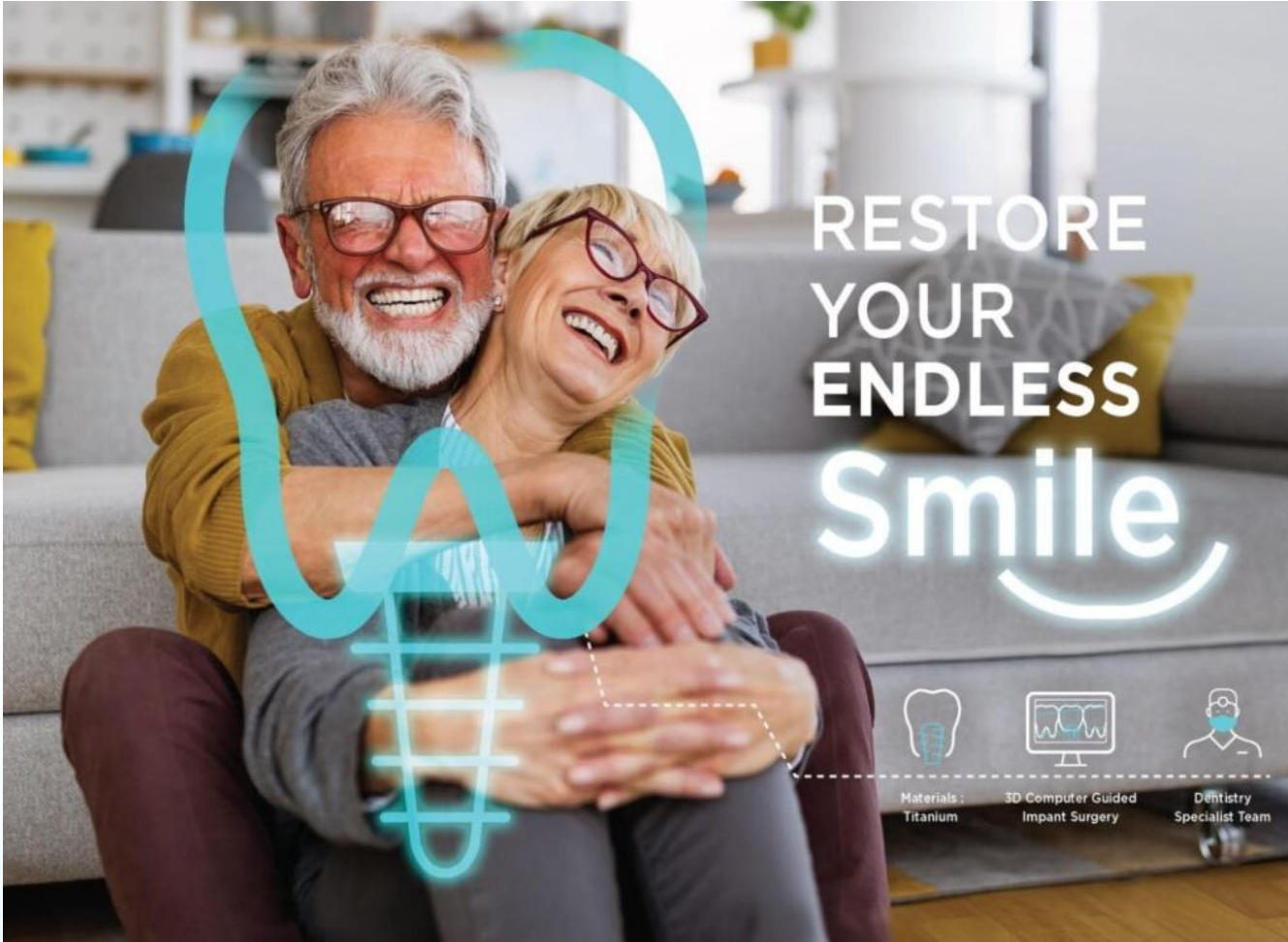
Saving % Compared to US



Commentary

- Thailand key major advantages
 - Affordability:** Thailand medical treatments are approx. 40-70% cheaper than those offered in other medical tourist destinations
 - Highly trained medical professional and clinical personnel**
 - Excellent services with Thai hospitality**
 - Regional hub:** Thailand shares the spotlight with Singapore, Malaysia and India to form a regional medical tourism hub

ADDITIONAL INFORMATION



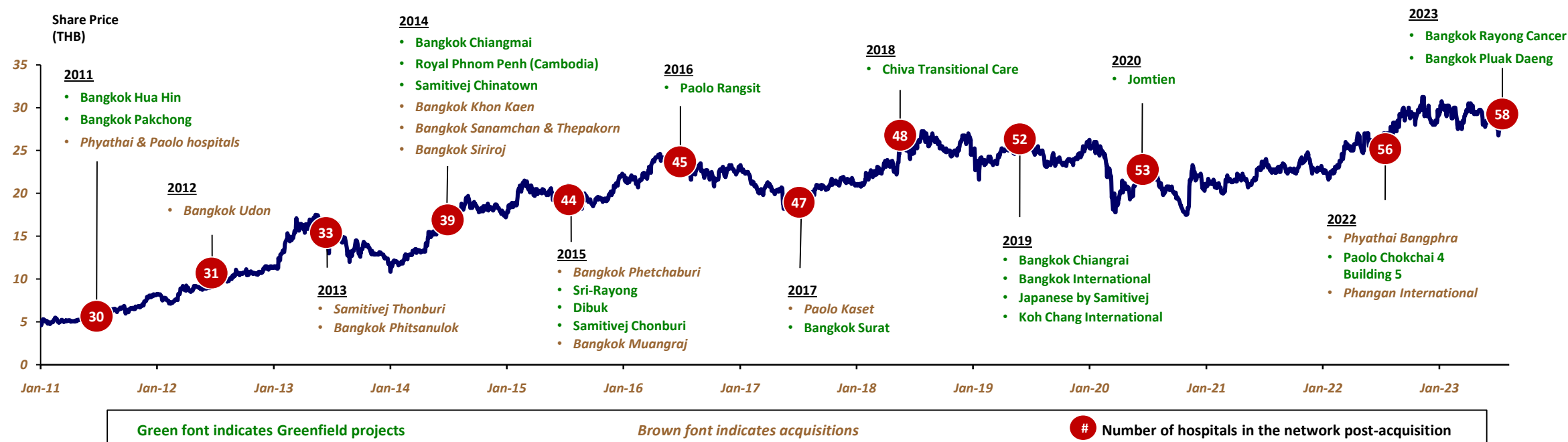
RESTORE
YOUR
ENDLESS
Smile

Materials : Titanium 3D Computer Guided Implant Surgery Dentistry Specialist Team



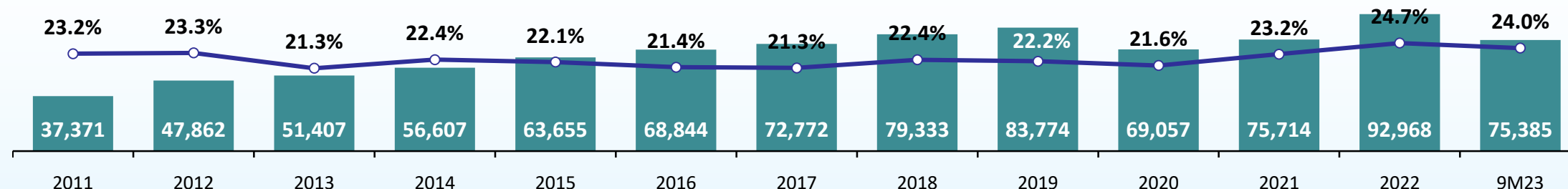
Successful Track Record of Expansion Through M&A and Greenfield Projects

Strong Share Price Performance Backed by a Successful Expansion Track Record



Solid Revenue Growth Over the Past Decade (2011-2022 CAGR of 8.6%) with Resilient EBITDA margin *

Operating Income(THB mm)
and EBITDA margin (%)



Source: Derived from BDMS' financial statements

* Excluding non-recurring items

Every Second Counts for Patients in Critical Conditions



TRAUMA



Common CAUSES of injuries :
Falls (40%)

Road traffic accidents, violence and animal bites



Major trauma patients are taken care by trauma team and trauma surgeon immediately within 10 minutes



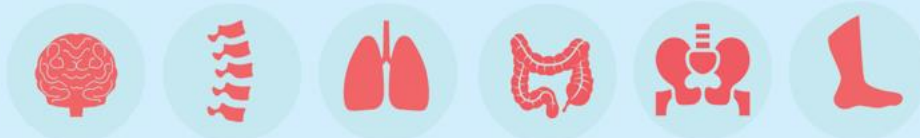
98.98 %
OVERALL SURVIVAL RATES of trauma patients (inpatient) during 2015-2022



100%
100% of major trauma cases taken care by trauma specialists and multidisciplinary team

Most affected areas :

Brain | Spine | Chest | Abdomen | Pelvis | Extremities



Providing Consultations and State of the Art Treatment



ORTHOPEDICS



Prompt surgery :
Trauma cases with open fracture are promptly operated within **6 hours**
100%



Common fractures treated at Orthopedic Center include:

- Complex fractures
- Pelvic and acetabular fractures
- Geriatric fractures
- Periarticular fractures



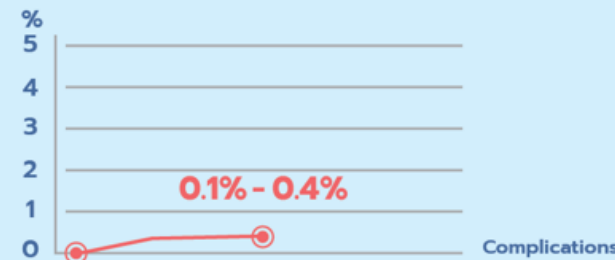
UNEXPECTED RE-OPERATION within 28 days after being discharged during 2019-2022.



>95% of patients can resume their daily life with optimal function within 1-3 months.

High degree of safety :

- Infection rates 0.1 %
- Deep vein thrombosis rates 0.4 %





STROKE



PROMPT TREATMENTS AVAILABLE
Round-The-Clock



For patients who
are suspected of
acute stroke



First physician
attending within
5 minutes



FAST-TRACK MRI
Immediate imaging
assessment using
MRI scan



Imaging results
interpreted by
neuroradiologists
for all cases



NEUROINTENSIVE CARE IN
NEURO-ICU



CARDIOLOGY



97% **Angiographic
success rates**

in patients undergoing angiographic procedures
(from 2020 to 2022)



High success rates
by disease (from 2017 to 2022)



of patients with **coronary heart disease**
can survive after CABG (Coronary Artery
Bypass Grafting surgery)

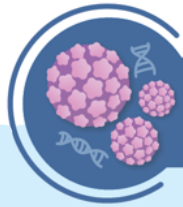


of patients with **aortic aneurysm**
can survive after EVAR (Endovascular
Aneurysm Repair Surgery)



of patients with **mitral valve disease**
can survive after Mitral Valve Repair

Cancer Care from Screening & Early Diagnosis to Treatment & Long-term Care by Multidisciplinary Team



CANCER



1,800 CASES/YEAR

Average number of new patients is over 1,800 cases/year



- All subspecialties readily available
- Cutting-edge technologies, e.g. EDGE and Vital Beam radiotherapy machines
- Advanced equipment with high sensitivity (2 PET/CT machines)
- Genomic medicine using Comprehensive Genomic Profiling Test



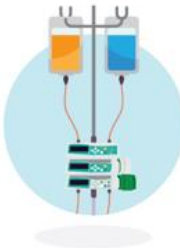
EXPERTISE AND OUTCOMES



< 5 DAYS

Timely diagnosis :

Pathology report can be obtained less than 5 days, enabling timely treatment plan.



6 WEEKS

Effective treatment :

Chemotherapy or/and radiotherapy can be started less than 6 weeks after surgery, if indicated.



100% of Multidisciplinary Care

All new cancer cases are discussed in tumor board conference

• **All treatment modalities for cancer available**

High 5-Year Survival Rates (2016-2020)



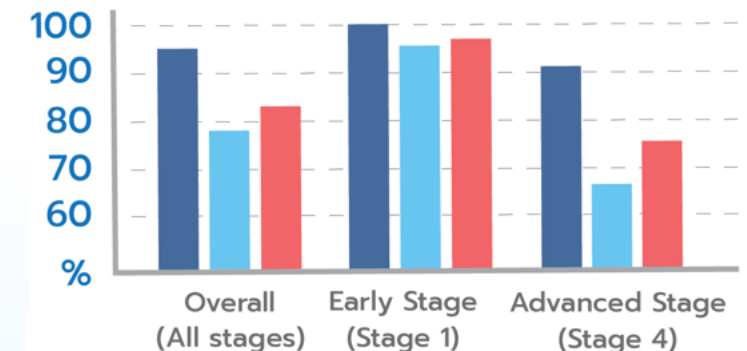
Breast Cancer



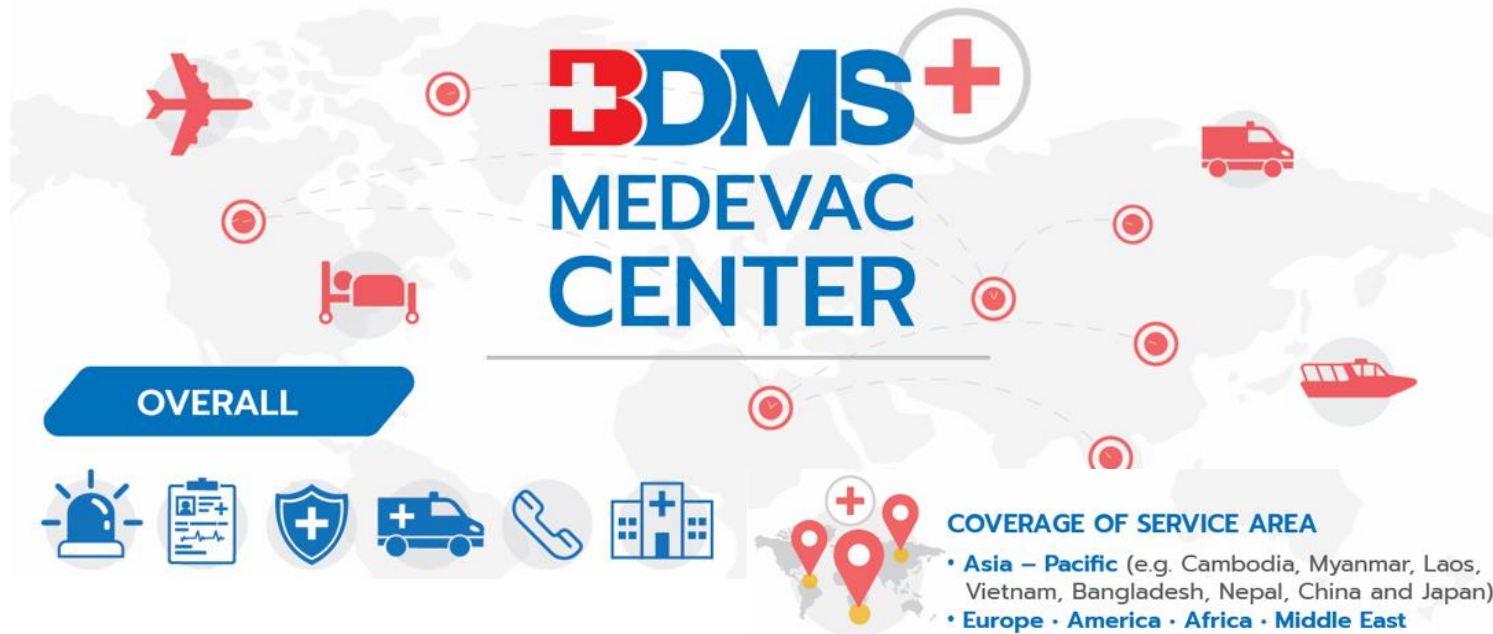
Colorectal Cancer



Lung Cancer



“One Stop Services” Life-Saving Solution Center with Round-the-Clock Medical Evacuation Services – by Air, Land and Sea



MEDICAL EVACUATION EXPERTISE

2017-2022

- : Air Ambulance
- : Ground Ambulance
- : Boat Ambulance
- : Repatriation



WHY BDMS MEDEVAC CENTER

- International Accreditations**
CAMTS US & CAMTS GLOBAL Dual Medical Transport Accreditation
- Synergized BDMS Network**
More than 50 hospitals in Thailand and neighboring country.
- Certified medical evacuation team**
 - ✓ flight physicians
 - ✓ flight nurses
 - ✓ flight coordinators
- Completed evacuation services ANYWHERE. ANY TIME.**
 - ✓ Pick-up / treatment / taxi / repatriation
- All modes of transportation by air-land-sea**

CERTIFIED SPECIAL EVACUATION



BDMS Silver Wellness & Residence

Mixed - Use Project Located on the Corner of Sarasin and Lang Suan Road, Lumpini, Bangkok

Target Customers	▪ Active Silver Age group, health conscious consumers, customers aiming for healthier lifestyle in the natural environment in the heart of Bangkok both Thai and foreigners
Total area	▪ 13-0-60.18 Rais of Land (Leasehold from Crown Property Bureau)
Source of Fund	▪ Internal cash and debt financing

Wellness Tower

Clinic

Plaza

Hotel &
Serviced
Apartment



Total project area approx. 170,000 sq.m.
(Construction period of 6.5 years)



Residence Tower

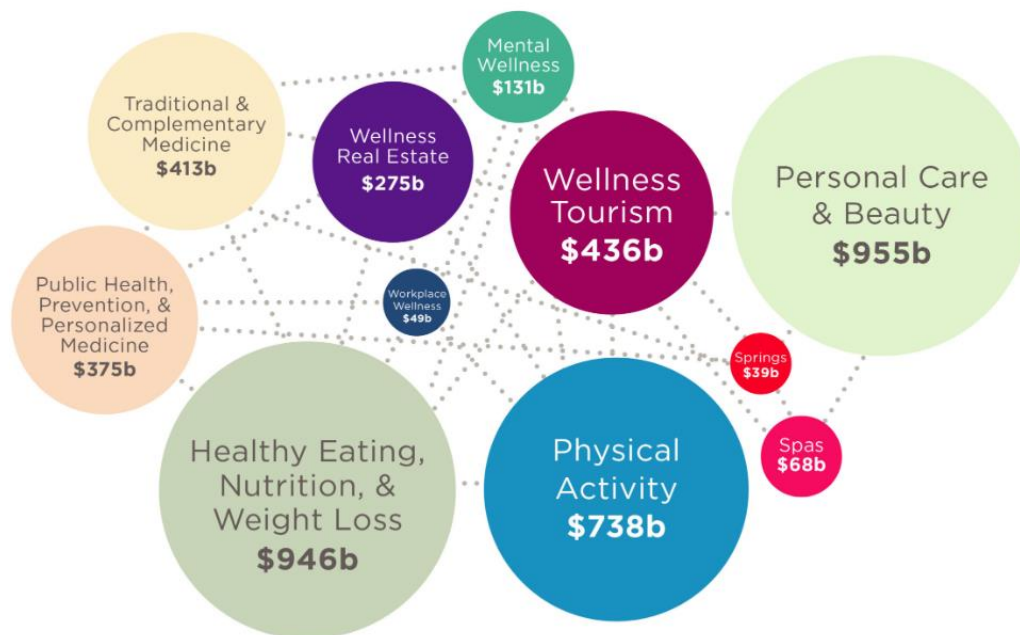


- Land leasehold 30+30 years ~ THB 9,145 m
- Building construction and others ~ THB 14,400 m
- Total ~ THB 23,545 m**

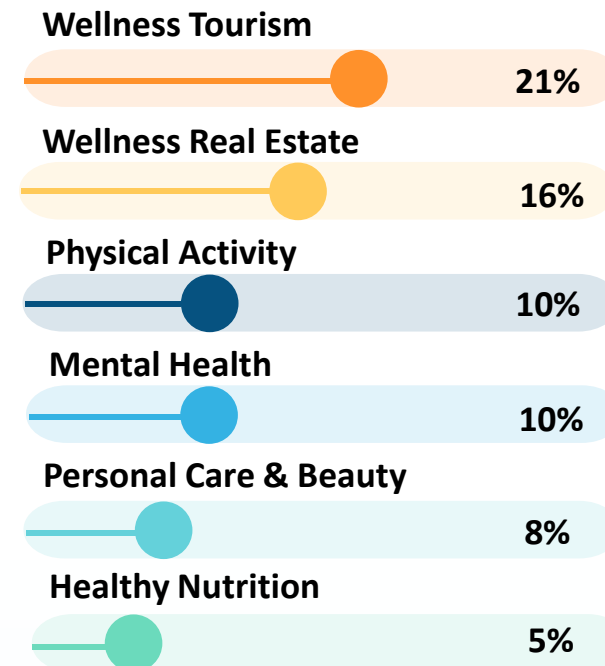
Global Wellness Market Size



GLOBAL WELLNESS
INSTITUTE™



Project annual growth by Y2025



- Global wellness market valued USD 4.9 trillion pre COVID-19, then **USD 4.4 trillion** in 2020
- *Global Wellness Institute* predicts that the wellness market will return to its robust growth with 9.9% average annual growth reaching nearly USD 7 trillion in 2025

Shareholding Structure

(As of 9 August 2023)

	% of Shareholding
1 Mr. Prasert Prasarttong-Osoth, M.D. and spouse	12.8%
2 Thai NVDR Co., Ltd.	12.7%
3 Bangkok Airways PCL and Bangkok Airways Holding Co., Ltd.	6.2%
4 Miss Poramaporn Prasarttong-Osoth, M.D.	5.2%
5 The Viriyah Insurance PCL	4.3%
6 South East Asia UK (Type C) Nominees Limited	3.8%
7 UBS AG Singapore Branch	3.6%
8 State Street Europe Limited	2.8%
9 Mr. Chirothana Suchato, M.D. and spouse	2.5%
10 Social Security Office	2.2%
Total	56.1%

Appendix 1/

For More Information:- www.bangkokhospital.com

Group 1 (Bangkok&West) Ownership No. of Beds

1. Bangkok Hospital	100%	329
2. Bangkok Heart Hospital	100%	54
3. Wattanosoth Hospital	100%	47
4. Wattanosoth International	100%	30
5. Chiva Transitional Care	100%	52
6. Bangkok International	100%	172
7. Bangkok Huahin (BHN)	100%	64
8. Bangkok Sanamchan (BSN)	100%	191
9. Thepakorn (TPK)	50.0%	100
10. Bangkok Phetchaburi (BPR)	100%	200
11. Bangkok Muangraj (BMR)	100%	140

Group 2

12. Samitivej Sukhumvit (SVH)	98.9%	275
13. Japanese by Samitivej	98.9%	30
14. Samitivej Srinakarin (SNH)	98.9%	300
15. Samitivej Sriracha (SSH)	69.7%	260
16. Samitivej Thonburi (STH)	64.0%	150
17. Samitivej Chonburi (SCH)	100%	250
18. Samitivej Chinatown (SCT)	100%	50
19. BNH Hospital (BNH)	91.5%	115

Group 3 (East)

20. Bangkok Pattaya (BPH)	97.3%	400
21. Bangkok Rayong (BRH)	100%	222
22. Bangkok Rayong Cancer (BRC)	100%	4
23. Sri Rayong (SRH)	100%	195
24. Bangkok Pluak Daeng (BRD)	100%	180
25. Bangkok Chanthaburi (BCH)	99.7%	200
26. Bangkok Trat (BTH)	99.8%	100
27. Koh Chang International	99.8%	3
28. Jomtien (JTH)	97.3%	232

Group 4 (North&Northeast) Ownership No. of Beds

29. Bangkok Chiangmai (BCM)	100%	139
30. Bangkok Ratchasima (BKH)	91.5%	285
31. Bangkok Pakchong (BHP)	91.5%	40
32. Bangkok Udon (BUD)	100%	243
33. Bangkok Phitsanulok (BPL)	100%	200
34. Bangkok Khon Kaen (BKN)	100%	150
35. Bangkok Chiangrai (BCR)	100%	80

Group 5

36. Phyathai 1 (PT1)	98.6%	174
37. Phyathai 2 (PT2)	97.8%	262
38. Phyathai 3 (PT3)	97.6%	260
39. Phyathai Sriracha (PTS)	77.4%	295
40. Phyathai Bangphra	77.4%	3
41. Phyathai Nawamin (PTN)	99.8%	140
42. Paolo Phaholyothin (PLP)	100%	220
43. Paolo Samutprakarn(PLS)	93.7%	200
44. Paolo Chokchai 4 (PLC)	85.7%	169
45. Paolo Chokchai 4 Building 3 (PLC)	85.7%	29
46. Paolo Chokchai 4 Building 5 (PLC)	85.7%	59
47. Paolo Rangsit (PLR)	100%	128
48. Paolo Kaset (PLK)	100%	162
49. Paolo Phrapradaeng (PLD)	84.0%	60

Group 6 (South&Cambodia) Ownership No. of Beds

50. Bangkok Phuket (BPK)	99.7%	234
51. Bangkok Siriroj (BSI)	100%	181
52. Dibuk (DBK)	99.7%	75
53. Bangkok Hat Yai (BHH)	98.8%	193
54. Bangkok Samui (BSH)	100%	57
55. Phangan International	100%	10
56. Bangkok Surat (BSR)	100%	88
57. Royal Phnom Penh (RPH)	100%	100
58. Royal Angkor International (RAH)	80.0%	33

Group 7: Non-Hospital

1. National Healthcare System	99.3%
2. Bio Molecular Laboratories	95.0%
3. N Health Pathology	95.0%
4. N Health Novogene Genomic	74.0%
5. The Medicpharma	89.1%
6. A.N.B Laboratories	100%
7. Save Drug Center (SDC)	100%
8. General Hospital Products	47.2%

BDMS Wellness

1. BDMS Wellness Clinic	100%
2. BDMS Wellness Resort (Mövenpick BDMS Wellness Resort)	100%
3. BDMS Silver	100%

BDMS IR
Tel: +662-310-3185, +662-310-3293, +662-755-1793
Email: investor@bdms.co.th

Remark:- Number of beds is structured beds ^{1/} Not included all BDMS investments